



Mayor of Providence

Angel Taveras

July 26, 2012

Honorable Members
Providence City Council
City Hall

Dear Honorable Members:

Pursuant to Sections 302(b) and 815 of the Providence Home Rule Charter of 1980, as amended and Public Law, Chapter 45-50, Sections 1 through 31 passed in 1987, I am this day appointing Mark A. Tracy of 230 Arlington Avenue, Providence, RI 02906, a member of the Board of Investment Commissioners for a term to expire on January 1, 2015. Mr. Tracy will fill the vacancy of David Vanech, whose term has expired.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in cursive script that reads "Angel Taveras".

Angel Taveras
Mayor

AT/gc

IN CITY COUNCIL
AUG 01 2012

READ
WHEREUPON IT IS ORDERED THAT
THE SAME BE RECEIVED
A handwritten signature in cursive script, likely of the City Clerk.
CLERK

MARK A. TRACY

230 ARLINGTON AVENUE • PROVIDENCE • RHODE ISLAND • 02906
401-323-5914 (CELL) • MARK_TRACY@CARGILL.COM

EXECUTIVE SUMMARY

<i>Innovator</i>	Named inventor on United States patents (nos. 6,950,806 and 6,988,083) Founder of the Cargill Options School
<i>Communicator</i> <i>Strategist</i>	Dynamic and engaging public speaker Formulated and executed a new business plan from development stage to a thriving established business with a 53% compound annual growth rate
<i>Leader</i>	Proven leader of a diverse, global team of marketing and sales professionals who transformed an industry
<i>Investment specialist</i>	Expert in derivatives hedging, structuring, trading and sales

EDUCATION

2011	HARVARD UNIVERSITY, JOHN F. KENNEDY SCHOOL OF GOVERNMENT Master in Public Administration
1995	BROWN UNIVERSITY Bachelor of Arts: Political Science

EXPERIENCE

1996-2009, 2011-present	CARGILL, INC. Cargill is a \$140 billion international producer and marketer of food, agricultural, financial and industrial products and services. Founded in 1865, it is the largest privately held company in the United States employing 142,000 people in 66 countries.
2011-present	Commercial Manager, Institutional Sales and Marketing, Cargill Risk Management <ul style="list-style-type: none">• Head of sales and marketing for Cargill's institutional investor business• Product offering includes beta, enhanced beta and absolute return strategies leveraging Cargill's proprietary insights into global commodity markets• Principal clients include a select group of the largest public and private pension funds, endowments, foundations and sovereign wealth funds in Europe, Asia and North America• Introduced the Cargill International Commodities Index
2000-2009	Assistant Vice President, Cargill Risk Management <ul style="list-style-type: none">• Sales and marketing manager of a nine-person team charged with the development and implementation of a global, over-the-counter risk management product business• Led revenue growth from \$1.2 million to \$26 million in eight years• Named inventor on United States patents assigned to Cargill, Inc. in 2005 and 2006• Promoted as inaugural head of innovation for Cargill Risk Management business unit• Created Harvest Health™, a first-of-its-kind program to fund health care for farmers• Founded new division to provide over-the-counter structures to the world's farmers
1997-2000	Options Trader, Cargill Risk Management <ul style="list-style-type: none">• Originated and executed proprietary delta-neutral options volatility trading positions• Traded exchange-listed options and futures to hedge the largest agricultural over-the-counter derivatives position in the financial business• Based on Geneva, developed risk management business opportunities in Europe and Africa• Founded and taught in the Cargill Options School

MARK A. TRACY

- 1997 **Senior Feed Grains Trader, Cargill Grain Division**
- Planned and coordinated the procurement and sale of \$25 million of feed grains to commercial processors, poultry plants, dairies and feedlots
 - Executed feed grains trading positions for five grain facilities and an export elevator
 - Led a team responsible for the procurement and transportation of more than 2,000 grain shipments annually
- 1996-1997 **Origination Merchant, Cargill Grain Division**
- Developed a farm truck program that increased producer origination by one million bushels
 - Originated corn, wheat and soybeans for two export grain elevators and two flour milling facilities
- 1995 **THE WHITE HOUSE**
Intern, Office of Presidential Personnel
- Received highest recommendation offered by Bob J. Nash, Assistant to The President

AWARDS AND RECOGNITION

- 2007 Inaugural Cargill Brand Forum campaign award
2007 Bronze Telly Award
2002, 2006 Cargill Chairman's Innovation Award
2004 Inaugural Cargill Chairman's Customer Focus Award
2004 Featured in *The Medici Effect: What Elephants and Epidemics Can Teach Us About Innovation*, by Frans Johansson (Boston: Harvard Business School Press)
2003 Minnesota High Tech Association's Tekne Award

ADDITIONAL EDUCATION

- UNIVERSITY OF CHICAGO** Graduate School of Business Executive Education
2005 Financial Analysis for Non-Financial Managers
2004 Strategic Marketing Management
2003 Portfolio Management

PUBLISHED WORKS

- 2003 Next generation production loans. *Journal of Agricultural Lending*, American Bankers Association (Vol. 16, No. 2)
2003 Garantie des prix agricoles. *Banque et Strategie*, La Reference Des Professionnels De La Banque, France
2001 Floored average: serving borrowers and lenders in difficult times. *Journal of Agricultural Lending*, American Bankers Association (Vol. 15, No.1)

COMMUNITY INVOLVEMENT

- 2012-present Board member, Home and Hospice Care of Rhode Island
2010-present Vice President, Brown University Class of 1995
2000-present Volunteer, Brown University Alumni Schools Committee
1994-present Co-Chair, Tibet House U.S. annual benefit
2010 Volunteer, Rhode Island Food Bank
2009-2010 Volunteer, Brown University Reunion Gift Committee
2003-2005 Chair, Cargill Emerging Community Leaders Campaign, United Way