

RESOLUTION OF THE CITY COUNCIL

No. 169

Approved April 24, 2017

RESOLVED, That the Members of the Providence City Council
hereby Authorize Approval of the following Contract Award by the Board of
Contract and Supply, in accordance with Section 21-26 of the Code of Ordinances.

ITSM Solutions
ONLC Training
(Workforce Solutions)

\$1 million dollars

IN CITY COUNCIL

APR 20 2017

READ AND PASSED

PRES.

CLERK

I HEREBY APPROVE.

Mayor

Date:

4/24/17

MATTHEW M. CLARKIN, JR.
INTERNAL AUDITOR
25 DORRANCE STREET, ROOM #307
PROVIDENCE, RI 02903
Phone: (401) 421-7740 EXT. 577
Fax: (401) 351-1056
mclarkin@providenceri.com



City of Providence, Rhode Island Office of the Internal Auditor

March 17, 2017

Ms. Lori Hagen
City Clerk's Office
City of Providence
25 Dorrance Street
Providence, RI 02903

Dear Lori:

I am writing to request that the following requested contract award be submitted to the City Council and Finance Committee for approval'

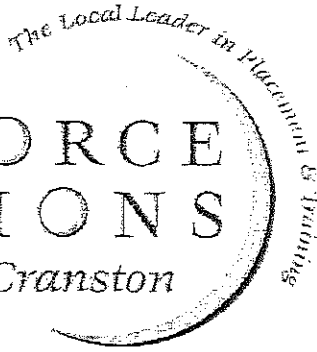
- *Providence Water Supply Board:* Approval of a contract with DiMeo Construction for the Construction Management Services for the Providence Water Supply Board (Blanket (2017 – 2019) in an amount not to exceed \$8,000,000.00 over three years.
- *Workforce Solutions:* Approval of a contracts with ITSM Solution and ONLC Training for Education/Training Providers for Occupations in Information Technology Industry in the amount not to exceed \$1,000,000.00.
- *Department of Parks and Recreation:* Approval of a contract with Bentley Builders, LLC for the Roger Williams Park Zoo South American Rainforest Project in a total amount not to exceed \$12,955,000.00.

Sincerely,

A handwritten signature in black ink, appearing to read "Gina M. Costa".

Gina M. Costa
Auditor/Budget Analyst

WORKFORCE
SOLUTIONS
of Providence/Cranston



March 15, 2017

The Honorable Jorge O. Elorza
Chairman
Board of Contract & Supply
C/o City Clerk's Office
Providence, Rhode Island 02903

Dear Mayor Elorza:

RE: Request for Qualifications for Education/Training Providers for Occupation in Information Technology Industry
For Workforce Solutions of Providence/Cranston
Date of Bid Opening: December 12, 2016

Recommended Bidder: ITSM Solutions, 31 south Talber Blvd #295, Lexington NC 27292
ONLC Training, HQ-505 Carr Road Suite 100, Wilmington, DE 19809

Amount Recommended: 1,000,000.00

In response to our request for proposal regarding the above entitled, we received the following bids: (List by low bidder first)

NAME	BID	BID ALTERNATES	TOTAL
1. ITSM SOLUTION		UNIT PRICES	SEE ATTACHED
2. ONLC TRAINING		UNIT PRICES	SEE ATTACHED
3. KANSTON DEVELOPMENT		UNIT PRICES	SEE ATTACHED

() On the basis of said bids, we recommend the low bidder, identified on line 1.
(X) On the basis of said bids, we recommend the bidder identified on line 1 & 2 . After careful review the top two companies best meet the needs and criteria of the training program within the grant. Company 3 did not meet criteria.

MINORITY PARTICIPATION \$ _____ % 0 _____

Respectfully submitted,

Account code: Federal Funding

James Glover
Program Manager

Amount: 1,000,000.00

A Workforce Investment Agency of the Cities Of Providence and Cranston
444 Westminster Street | Providence, Rhode Island 02903 | 401.680.8583 office | 401.680.8586 fax



CITY OF CRANSTON
Alfred W. Fung, Mayor

ONLC Training Centers
City of Providence Public Class Pricing for End-User Courses

Access Introduction	Access 2007, 2010, 2013 or 2016 Introduction	2	\$	695.00	\$	556.00
Access Advanced	Access 2007, 2010, 2013 or 2016 Advanced	2	\$	695.00	\$	556.00
Access Programming	Access 2007, 2010, 2013 or 2016 Programming with VBA	3	\$	1,195.00	\$	956.00
Excel Introduction	Excel 2007, 2010, 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
Excel Intermediate	Excel 2007, 2010, 2013 Intermediate	1	\$	295.00	\$	236.00
Excel Advanced	Excel 2007, 2010, 2013 Advanced	1	\$	295.00	\$	236.00
Excel 2016	Charts, Formatting and Reporting	1	\$	295.00	\$	236.00
Excel 2016	Database Features and Pivot Tables	1	\$	295.00	\$	236.00
Excel 2016	Large Workbooks, Formulas and Functions	1	\$	295.00	\$	236.00
Excel Programming	Excel 2013/2016 Programmign with VBA	2	\$	1,195.00	\$	956.00
Excel Analytics - Power Query	Power Query in Excel Level 1	2	\$	995.00	\$	796.00
Excel Analytics - Power Pivot	Power Pivot in Excel Level 1	2	\$	995.00	\$	796.00
Excel Analytics - Power Map	Poewr View and Power Map in Excel Level 1	2	\$	995.00	\$	796.00
Excel Analytics - Power BI	Power BI Desktop Level 1 or PowerBI Level 1	2	\$	995.00	\$	796.00
Office 2016	Movin to Office 2016 (New Features Only)	1	\$	295.00	\$	236.00
Microsoft Project	Microsoft Project 2007, 2010, 2013 or 2016 Introduction	2	\$	695.00	\$	556.00
OneNote	OneNote 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
Outlook Introduction	Outlook 2010, 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
Outlook Intermediate	Outlook 2010, 2013, or 2016 Intermediate	1	\$	295.00	\$	236.00
PowerPoint Introduction	PowerPoint 2007, 2010, 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
PowerPoint Beyond the Basics	PowerPoint 2007, 2010, 2013 or 2016 Beyond the Basics	1	\$	295.00	\$	236.00
Publisher	Publisher 2010, 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
SharePoint Fundamentals	SharePoint 2010, 2013 or 2016 Fundamentals		\$	495.00	\$	396.00
Visio Introduction	Visio 2007, 2010, 2013 or 2016 Intermediate	1	\$	375.00	\$	300.00
Visio Advanced	Visio 2007, 2010, 2013 or 2016 Advanced	1	\$	375.00	\$	300.00
Windows	Windows 2010 Introduction or New Features	1	\$	295.00	\$	236.00
Word Introduction	Word 2007, 2010, 2013 or 2016 Introduction	1	\$	295.00	\$	236.00
Word Intermediate	Word 2007, 2010, 2013 or 2016 Intermediate	1	\$	295.00	\$	236.00
Word Advanced	Word 2007, 2010, 2013 or 2016 Advanced	1	\$	295.00	\$	236.00
Crystal Reports Introduction	Crystal Reports 2013, 2011 or 2008 Introduction	2	\$	895.00	\$	716.00
Crystal Reports Advanced	Crystal Reports 2013, 2011 or 2008 Advanced	2	\$	895.00	\$	716.00
Google Apps	Google Apps Overview with Gmail, Drive, Docs & Sheets	1	\$	295.00	\$	236.00
Word Press	Word Press Introduction	1	\$	895.00	\$	716.00

Pricing Reflects a 20% Discount off our ONLC's List Prices

ONLC Training Centers
City of Providence Public Class Pricing for Adobe and Web Design Courses

Course ID	Course Title	Duration	Original Price	Discounted Price
Acrobat	Adobe Acrobat XI, X or DC Introduction	1	\$ 375.00	\$ 318.75
Acrobat	Adobe Acrobat XI or X Advanced	1	\$ 375.00	\$ 318.75
Captivate	Adobe Captivate Introduction	2	\$ 750.00	\$ 637.50
Dreamweaver	Adobe Dreamweaver CS5 or CS6 Introduction	2	\$ 750.00	\$ 637.50
Dreamweaver	Adobe Dreamweaver CS5 or CS6 Advanced	2	\$ 750.00	\$ 637.50
Dreamweaver	Adobe Dreamweaver Creative Cloud	4	\$ 1,495.00	\$ 1,270.75
Flash	Adobe Flash CS5 or CS6 Introduction	2	\$ 750.00	\$ 637.50
HTML	Web Design with XHTML, HTML, and CSS Introduction	3	\$ 1,095.00	\$ 930.75
Illustrator	Adobe Illustrator CS5 or CS6 Introduction	2	\$ 750.00	\$ 637.50
Illustrator	Adobe Illustrator CS5 or CS6 Advanced	2	\$ 750.00	\$ 637.50
Illustrator	Adobe Illustrator Creative Cloud	4	\$ 1,495.00	\$ 1,270.75
InDesign	Adobe InDesign CS5 or CS6 Introduction	2	\$ 750.00	\$ 637.50
InDesign	Adobe InDesign CS5 or CS6 Advanced	2	\$ 750.00	\$ 637.50
InDesign	Adobe InDesign Creative Cloud	4	\$ 1,495.00	\$ 1,270.75
JavaScript	Introduction to JavaScript/jQuery	5	\$ 1,875.00	\$ 1,593.75
Photoshop	Adobe Photoshop CS5 or CS6 Introduction	2	\$ 750.00	\$ 637.50
Photoshop	Adobe Photoshop Creative Cloud	2	\$ 1,495.00	\$ 1,270.75
XJNC50	Introduction to Java for Non-C Programmers	4	\$ 2,100.00	\$ 1,785.00
XJNC70	Introduction to Java for Non-C Programmers	4	\$ 2,100.00	\$ 1,785.00
XJPI50	Introduction to Java Programming	3	\$ 1,575.00	\$ 1,338.75
XJPI70	Introduction to Java Programming	3	\$ 1,575.00	\$ 1,338.75
XJPIEE	Java Programming Enterprise Edition	4	\$ 2,100.00	\$ 1,785.00
XJPM70	Intermediate Java Programming	2	\$ 1,050.00	\$ 892.50
XJPV50	Advanced Java Programming	3	\$ 1,575.00	\$ 1,338.75

Pricing Reflects a 15% Discount off our ONLC's List Prices

GNLC Training Centers
City of Providence Public Class Pricing for Technical Training

Live-Online Instructor-Led Training

Vendor	Title	City Discount
Amazon	All Amazon Web Services (AWS) - All Titles	10%
Angular	All Angular JS/ Angular 2 - All Titles	10%
Business Analysis	All Titles	10%
Perl Programming	All Titles	10%
Python Programming	All Titles	10%
PowerShell	All Titles	10%
Salesforce.com	All Titles	10%
EC-Council	Certified Ethical Hacker	10%
CISSP	Certified Information System Security Professional	10%
Cisco	Cisco - All Titles	5%
Citrix	Citrix - All Titles	5%
CompTIA	CompTIA Authorized Training Courses - All Titles Includes Practice Exams & Exam Vouchers	20%
ITIL	ITIL Fundamentals	10%
Microsoft	Microsoft Authorized Training Courses - All Titles Includes Practice Exams & Exam Vouchers when Applicable	20%
Oracle	Oracle - All Titles	15%
Nintex	Workflow, Forms and Mobile 2010 and 2013	10%
SharePoint	SharePoint PowerEnd User; SharePoint Designer	15%
TFS	Visual Studio Team Foundation Server - All Titles	No Discount
WordPress	Word Press Introduction	15%

On-Demand (Self-Study Courses)

Vendor	Title	Price
Microsoft	All Available Titles Includes Practice Test and Exam Voucher - One Per Course (\$150/Value)	\$995 Each
Oracle	All Available Titles	Varies - Call for Pricing

ITSM SOLUTIONS

NIST CYBER SECURITY FRAMEWORK PRACTITIONER	1,795.00
ABTU IT & BUSINESS MANAGEMENT TRAINING	8,720.00
NETWORK ADMINISTRATION & INFORMATION	8,720.00
BUSINESS ADMIN & IT	8,720.00
VIDEO TRAINING	
IT SERVICE MANAGEMENT	299.00
ITIL PRACTITIONER CERTIFICATION	574.00
ITIL SERVICE STRATEGY CERTIFICATION	674.00
ITIL SERVICE DESIGN CERTIFICATION	674.00
ITIL SERVICE TRANSITION CERTIFICATION	674.00
ITIL SERVICE OPERATION CERTIFICATION	674.00
ITIL CSI CERTIFICATION	674.00
ITIL OPERATIONAL SUPPORT & ANALYSIS CERTIFICATION	674.00
ITIL RELEASE CONTROL & VALIDATION CERTIFICATION	674.00
ITIL SERVICE OFFERINGS CERTIFICATION	674.00
ITIL PLANNING PROJECTION & OPTIMIZATION CERT	674.00
ITIL MANAGING ACROSS LIFECYCLE CERTIFICATION	674.00
RESILIA FOUNDATION CERTIFICATION	674.00
RESILIA PRACTITIONER CERTIFICATION	674.00
COBITS 5 CERTIFICATION	499.00
PRINCE2 FOUNDATION CERTIFICATION	574.00
PRINCE2 PRACTITIONER CERTIFICATION	574.00
SCRUM STUDY DEVELOPER CERTIFICATION	449.00
SCRUM STUDY MASTER CERTIFICATION	574.00
SCRUM STUDY PRODUCT OWNER CERTIFICATION	574.00
SCRUM STUDY AGILE MASTER CERTIFICATION	574.00

KANSTON

ACCOUNTING BOOKKEEPING QUICKBOOKS	9,750.00
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CLASSROOM TRAININGS

ACCOUNTING BOOKKEEPING QUICKBOOKS	24,404.25
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