

RESOLUTION OF THE CITY COUNCIL

No. 147



Approved March 24, 2025

RESOLVED, That the Members of the Providence City Council hereby Authorize Approval of the following Contract Award by the Board of Contract and Supply, in accordance with Section 21-26(b)(1) of the Code of Ordinances.


Blue Cross & Blue Shield of Rhode Island
(Department of People and Culture)

\$364,533,525.00

IN CITY COUNCIL
MAR 20 2025
READ AND PASSED


RACHEL M. MILLER, PRESIDENT

Tina L. Mastrosiacchi
CLERK

I HEREBY APPROVE.


Beth P. Smith
Mayor
Date: 3/24/25



OFFICE OF THE INTERNAL AUDITOR
City of Providence

March 4, 2025

Ms. Tina Mastroianni
City Clerk's Office
City of Providence
25 Dorrance Street
Providence, RI 02903

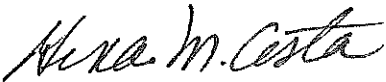
Dear Tina:

I am writing to request that the following requested contract award be submitted to the City Council and the Finance Committee for approval:

- **Department of Planning and Development**
 - Request of a Change Order #1 to Planning, Engineering and Design Services for Safe Streets Projects with **Toole Design Group, LLC** in the amount of **\$210,366.58** in accordance with the Code of Ordinances, Section 21-26 (b) (4);
 - Approval to pay **Federal Hill Commerce Association \$750,000** "to update decorative lighting along Atwells Avenue" in accordance with the Code of Ordinances, Section 21-26 (b) (1) and (2);
- **Department of Public Works**
 - Approval to pay **Safety Markings, LLC** for outstanding invoices related to Citywide pavement markings in the amount of **\$100,996.53** in accordance with the Code of Ordinances, Section 21-26 (b) (2);
 - Approval to exercise option year 1 for Providence Citywide Pavement Markings with **K5 Corporation and Safety Markings LLC not to exceed \$200,000** in accordance with the Code of Ordinances, Section 21-26 (b)(5);
- **Department of People and Culture**
 - Award to **Caremark PCS Health, LLC**, low bidder, the amount of **\$73,200,000** for "Prescription Drug RX Marketing" (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b)(1);

- Award to **Metropolitan Life Insurance Company, low bidder** for Vison Insurance (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$437,595** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Blue Cross & Blue Shield of RI (London Health Administrators)**, second lowest bidder, for Flexible Spending Account (FSA) Marketing (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$36,396** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Delta Dental of Rhode Island**, second lowest bidder, for Dental Insurance the amount of **\$16,606,722** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island**, low bidder, for Medical Insurance in the amount of **\$364,533,525** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island (London Health Administrators)**, highest bidder, for HRA Marketing RFP in the amount of **\$226,125** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Metropolitan Life Insurance Company** for “Basic Life/AD &D Supplemental Life Insurance Marketing in the amount of **\$243,783** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);

Sincerely,



Gina M. Costa
Internal Auditor

Cc: John Arzoomanian, Department of Public Property
Alejandro Tirado, Director of Purchasing
Joseph I. Mulligan, III, Director of Planning and Development
Patricia A. Coyne-Fague, Esa, Director of Public Works
Shomari Husband, City Treasurer
Paul Winspeare, Chief People Officer



CITY OF PROVIDENCE
MAYOR BRETT P. SMILEY

DEPARTMENT OF PEOPLE & CULTURE
Human Resources | Diversity, Equity, Inclusion & Belonging

Paul A. N. Winspeare, MBA, BS-HRM, SPHR, PHR, aPHR, M.
Chief People Officer

Date: 2/27/2025

Dr. Silas Otniel Rodrigues Pinto, Ph.D., NCSP
Deputy Chief of People and Culture – Equity, Inclusion & Talent

Ashley Fioravanti, MA-HRM, SHRM-CP
Deputy Chief of People and Culture – Total Compensation

The Honorable Brett P. Smiley
Chairman, Board of Contract and Supply
City Hall
25 Dorrance Street
Providence, RI 02903

RE: Medical Insurance (3-Year Contract with Two 2-Year Options for Renewal)
MinuteTraq ID#: 47360 Minority Participation: 0% MBE, 0%WBE
Account Code(s): 891 & 892

Dear Mayor Smiley,

DATE OF BID OPENING: December 16, 2024
RECOMMENDED BIDDER & THEIR ADDRESS:

Blue Cross & Blue Shield of Rhode Island, 500 Exchange Street, Providence, RI 02903

TOTAL AMOUNT RECOMMENDED: Year 1 - \$121,511,175, Year 2 - \$121,511,175, Year 3 - \$121,511,175; TOTAL - \$364,533,525

In response to our request for proposal regarding the above entitled, our department received the following bid(s)

(Listed by low bidder first):

| | VENDOR NAME | BASE (minimum reqs.) | TOTAL (final specifications) |
|---|--|----------------------|---|
| 1 | Blue Cross & Blue Shield of Rhode Island | | Year 1 – \$121,511,175 Year 2 – \$121,511,175 Year 3 – \$121,511,175 TOTAL - \$364,533,525 |
| 2 | United Healthcare Services, Inc. | | Year 1 - \$124,576,822 Year 2 - \$124,576,822 Year 3 - \$124,576,822 TOTAL - \$373,730,466 |

- On the basis of said bids, we recommend the low bidder, as identified on LINE 1, whose bid has met the specifications.
- On the basis of said bids, we recommend the bidder identified on LINE: _____. While not the apparent low bidder, a review of the bids reveal that it is in the best interest of the City to reject the low bidder. See the Explanation box below.
- On the basis of said bids, we recommend multiple bidders identified on LINES: _____. A review of the bids reveal that it is in the best interest of the City to utilize these bidders together. See the Explanation box below.

Additional documentation to support the decision for this award is not attached to this letter.

Respectfully submitted,

Paul A. N. Winspeare - Director of Total Rewards

Director Name & Title

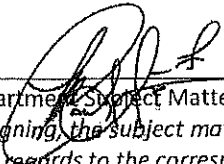
Financial Approval:

CITY HALL, 25 DORRANCE ST, PROVIDENCE, RI 02903
PHONE (401) 680-5616 | WWW.PROVIDENCERI.GOV

PWINSPEARE@PROVIDENCERI.GOV

SPINTO@PROVIDENCERI.GOV

AFIORAVANTI@PROVIDENCERI.GOV



Department Subject Matter Expert: Paul Winspeare, Chief People Officer

By signing, the subject matter expert certifies the following: That the recommended vendor(s) is/are the lowest, qualified bidder(s) with regards to the corresponding specifications. That all bids corresponding to this award were reviewed for completeness and that the recommended bidder's submission is inclusive of all required documents.

City of Providence



Rhode Island

Department of City Clerk

MEMORANDUM

DATE: December 16, 2024

TO: Purchasing Director

SUBJECT: **MEDICAL INSURANCE (3-YEAR CONTRACT WITH TWO 2-YEAR OPTIONS FOR RENEWAL) – DEPARTMENT OF PEOPLE AND CULTURE**

CONSIDERED BY: Board of Contract and Supply

DISPOSITION: VOTED: that all bids be referred to the Purchasing Director for tabulation

United HealthCare Services, Inc.
Blue Cross & Blue Shield of Rhode Island


Purchasing Department


City Clerk