



Mayor of Providence

Angel Taveras

January 13, 2012

Honorable Members  
Providence City Council  
City Hall

Dear Honorable Members:

Pursuant to Sections 302(b) and 701 of the Providence Home Rule Charter of 1980, as amended and Public Law, Chapter 45-50, Sections 1 through 31 passed in 1987, I am this day re-appointing Julian Dash, of 21 Autumn Street, Providence, RI 02905, as a member of the Providence School Board for a term to end January 31, 2015, and respectfully submit the same for approval.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in cursive script that reads "Angel Taveras".

Angel Taveras  
Mayor

AT/gc

IN CITY COUNCIL  
FEB 02 2012

READ

WHEREUPON IT IS ORDERED THAT  
THE SAME BE RECEIVED AND APPROVED

A handwritten signature in cursive script, likely of the City Clerk, followed by the word "CLERK".

CLERK

## Julian Dash

21 Autumn Street Providence, RI 02905 ☎ (401) 954.6837 ✉ juliandash@gmail.com

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### Summary and Objective

10+ years in the green economy as a professional that has successfully financed and developed large real estate projects utilizing green building practices; installed distributed generation renewable energy systems; and currently manages a public fund which has closed over \$10MM in direct renewable energy and energy efficiency investments.

Seeking to join a larger organization where I may contribute my expertise in making new, clean energy investments that deliver strong returns to the principals.

### Professional Experience

#### RI Economic Development Corporation

Providence, RI

*Director, Renewable Energy Fund ("REF")*

*December 2008 – Current*

Oversee the development and implementation of the State's renewable energy and energy efficiency initiatives that support the Corporations' mission of job creation and economic expansion. Directly invest public funds into projects, companies and other initiatives that advance these priorities. Coordinate public and private stakeholders to develop the states green economy strategic plan.

- Reviewed and evaluated \$100 MM of proposals; financing over \$30M of these opportunities;
- Invested in several early stage/R&D opportunities, resulting in 5 new, active businesses ventures;
- Responsible for the state's management of ARRA-related renewable energy funding;
- Established the state's first Energy Efficiency Revolving Loan Fund;
- Created self-sustaining program in <2 years through the returns earned on REF investments;
- Lead stakeholders in policy development, resulting in the passage of 5 clean energy bills in 2011.

#### Puente

Providence, RI

*Executive Director/Director of Real Estate*

*January 2005 – December 2008*

Recruited by the startup non-profit to lead "The Plant," a \$20MM mixed-use, mixed-income, "green" redevelopment project. Managed all aspects of project finance, development, design team and consultants.

- Developed investment packages to secure \$20MM in public/private financing;
- Financing included debt, equity, historic & new markets tax credit equity, grants, etc.;
- Turned property over with 80% pre-leased units and marketing plan to complete its occupancy;
- Secured anchor restaurant, "Cuban Revolution", which has now grown to a national presence;
- Incorporated the project "green" features, which included environmental remediation, construction recycling and reuse, water conservation and individual unit energy management measures.

#### Dash Development

Providence, RI

*Founder*

*January 2005 – December 2008*

Founded a development consulting firm specializing in urban "green" development. Specialized in incorporating renewable energy solutions into mixed-income and mixed-use urban development projects.

- Financed and developed several small solar PV systems atop urban redevelopment projects;
- Consulted for the City of Providence in developing their Energy and Environmental plans;
- Drafted low-income energy program in response to the State's \$1.5B offshore wind power RFP;
- Provided renewable energy and energy efficiency consulting for SBER's \$330MM portfolio of historic redevelopment projects, including structuring financing and incentives for rooftop solar PV, arranging for ESCO contracts and recommending residential and commercial efficiency plans;
- Traveled internationally with RI State general assembly leaders to meet with the Vice-President and others to discuss trade, economic development and energy issues with the US.

**TAG Associates****Norwood, MA***Associate**April 2004 – January 2005*

Provided financial and strategic advice to the senior management teams of several of the country's largest housing authorities (ex: Baltimore, MD; Washington, DC).

- Provided senior level advisory for agencies with budgets ranging from \$50MM - \$150MM;
- Developed PHA operating subsidies with HUD; generating annual increases for clients;
- Identified energy management/conservation projects, increasing client's operating subsidies;
- Authored business plans and created finance packages for the development of new projects;
- Secured financing for project development (debt, equity, tax credits, HOPE VI, grants, etc.).

**Metroventures/USA****Baltimore, MD***Finance Director**May 2000 – May 2002*

Oversaw the finance and administration functions as a senior manager of the real estate development firm.

- Managed administration of firm during a period when revenues and staff doubled;
- Participated in the successful financing for a \$30MM development in downtown Baltimore;
- Completed financial plans for over \$20MM of affordable and market rate redevelopment projects;
- Performed analysis, due diligence and deal structuring for development projects in Lagos, Nigeria.

**Bank of America****Boston, MA***Commercial High Technology Lending Intern**May 1999 – September 1999**Internal Auditor Intern**May 1998 – Sept. 1998, Dec. 1998 – Jan. 1999*

Selected to participate in the "INROADS" internship program – a program that provided a select group of interns with hands-on experience and decision-making responsibility across various bank functions.

- Provided due diligence and market analysis for a \$25MM portfolio of high-technology loans;
- Identified varied internal control lapses, resulting in over \$2MM in annual bank savings.

**Select Board Memberships, Media Coverage and Community Leadership***Board Memberships*

RI Renewable Energy Coordinating Board (Board); Cleantech Innovations New England (Steering Committee); Mayor Angel Taveras Environment & Energy and Economic Development Committee (Advisor); Massachusetts Clean Energy Center (External Review Committee); Providence Public Schools (Board); Community Preparatory School (Board); Babson College "Masterminds" (Member).

*Media Coverage*

Providence Business News: "Top 40 under 40" (08/2009); Providence Monthly: "10 People you don't know but soon will" (01/2008); Providence Business News: "Solar Power for Affordable Living" 05/2006; RI Monthly Featured "Insider" (04/2006); Providence Phoenix: "Top 5 Local Heroes" (11/2005).

*Community Leadership*

Saving Our Club Kids (Founder, Board of Directors); Housing Works RI (Inaugural Board of directors); RI Family Life Center (Steering Committee – RI Right to Vote Campaign)

**Education**

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|--|---|------------|
| Executive Education  | Boston University School Graduate of Management | April 2011 |
| <i>Certificate: Leading Clean Energy Ventures</i>                        |   |            |
| MBA, Entrepreneurship  | Babson College (Wellesley, MA)                  | May 2003   |
| <i>Full Scholar Fellow – Arthur M. Blank Center for Entrepreneurship</i> |   |            |
| B.S., International Finance  | Morgan State University (Baltimore, MD)         | May 2000   |
| <i>President (Elect) – Student Government Association</i>                |   |            |