



Mayor of Providence

Angel Taveras

December 19, 2011

Honorable Members
Providence City Council
City Hall

Dear Honorable Members:

Pursuant to Sections 302(b) and 813(a) of the Providence Home Rule Charter of 1980, as amended, and Public Law Chapter 45-50, Sections 1 through 31 passed in 1987, I am this day appointing Michael Pearis, of 125 Woodbury Street, Providence, as Finance Director effective January 3, 2012, and respectfully submit the same for approval.

Thank you for your attention to this matter.

Sincerely,

Angel Taveras
Mayor

AT/gc

**IN CITY COUNCIL
JAN 19 2012**

READ
WHEREUPON IT IS ORDERED THAT
THE SAME BE RECEIVED AND APPROVED
 CLERK

MICHAEL L. PEARIS, MBA

125 Woodbury Street
Providence, RI 02906
(401) 573-2553
e-mail: mlpearis@gmail.com

PROFILE

A highly experienced, senior level business executive with a diversified financial, operational and managerial background in the Non-Profit, Financial Services and Consumer Products sectors. Experience includes financial planning and forecasting, operations management, information technology management, strategic plan development and implementation, staff management, client/customer relationship management, and facilities management

PROFESSIONAL EXPERIENCE

CHILD AND FAMILY

2009 to Present

Chief Operating Officer, Newport, RI

- Manage all operating business units including child care, outpatient counseling, school based counseling, elder care and child and adolescent residential programs with a staff of three direct report vice presidents and 175 professional and line staff.
- Direct all aspects of the agency's operations, facilities, information technology and organizational quality and performance (OQP) including an agency-wide redesign of the client database (EHR- Electronic Health Record) system.
- Serve as staff advisor on several board committees including: Finance, OQP, Building, and Institutional Advancement Committees.
- Served as acting Chief Executive Officer during the prolonged absence of the current CEO/President.

ABOUT FAMILIES, LLC (a CEDARR Family Center)

2006 to 2009

President and Chief Executive Officer, Pawtucket, RI

- Managed all aspects of the agency's finances, operations, marketing, IT and HR, as well as represented the agency in various local and state public and private settings.
- Collaborated with 12-member Board of Directors, as well as Executive and Finance Committees, to formulate strategies and planning for the organization.
- Participated on CEDARR Quality Panel with representatives from various state agencies - Health, Human Services, DCYF, and Education.
- Developed and implemented a growth plan that included rebranding of the agency's image and outreach to local education and social services agencies. Increased average monthly referrals by 50% and increased overall client census by 45% in one year.
- Developed and implemented a plan that increased staff productivity and client base, resulting in an 80% net income increase in one year.

MEETING STREET

2004-2006

Chief Operating Officer, East Providence, RI (Assumed CEO position of the affiliate, About Families, LLC)

- Directed the agency's 150 employees, \$11MM operations in addition to maintaining community and client relationships.
- Designed and implemented the agency's strategic plan, mission and core values.
- Managed the senior staff of the Early Intervention, Meeting Street School, Bright Futures Early Learning Center, The Children's Network and the Meeting Street Specialty (Outpatient) Services programs.
- Managed the planning process for a new, fully-inclusive K-8 school and high school program, including staff training and development, curriculum development, marketing and student recruitment.

FLEETBOSTON FINANCIAL CORPORATION

1999-2003

Assistant Vice-President Finance, Technology & Operations Division, Boston, MA (2000-2003)

- Managed the financial results reporting and analyses for the \$930MM Technology and Operations Division including monthly presentations to the Vice-Chairman and senior management team.
- Coordinated the business planning and forecasting process by working closely with the Corporate Planning and the Technology and Operations finance teams as well as providing consolidated reports and analyses to the senior management team.
- Managed financial projects including new business initiatives, assessments of business proposals and ad-hoc financial analyses. Coordinated and tracked over \$160MM in annualized expense savings and headcount reductions of nearly 2000 employees.

Assistant Vice-President Finance, Corporate Financial Planning & Analysis, Providence, RI (1999-2000)

- Coordinated the monthly Board of Directors financial report including balance sheet and line of business analyses.
- Managed the completion of the annual financial plan including ad-hoc analyses and senior management presentations. The plan consisted of over \$15 Billion in revenue and \$200 Billion in assets.
- Managed the Merger Integration process of the Finance and Treasury functions during the Fleet Bank and BankBoston merger. Coordinated the merger cost and divestiture planning resulting in the creation of a framework on which to base the upcoming year's financial plan.

THE PILLSBURY COMPANY

1995-1999

Manager - Finance, Pillsbury Bakeries & Foodservice Division, Minneapolis, MN (1998-1999)

- Managed the consolidation and analyses of the Foodservice Division's 20 customer focused business segments for the annual strategic business review.
- Managed the \$62MM SG&A annual budget for the \$1 Billion Foodservice Division.
- Conducted ad-hoc analyses for the Strategy and Business Development Group.
- Led a cross-functional team in developing a new financial reporting system that allowed both product and customer profitability analyses.

Manager - Finance, In-Store/Retail Bakery Division, Minneapolis, MN (1996-1998)

- Managed the In-Store/Retail Bakery Division finance team providing overall financial support to the Vice-President/General Manager as well as the sales, marketing and operations staffs of the \$200MM division.
- Conducted analyses for profitability, margin improvement, new product development and capital spending.
- Managed the planning and forecasting of the Annual Operating Plan and quarterly forecasts as well as managing the financial analyses of actual results as they relate to the In-Store/Retail Bakery Division.
- Performed financial analyses for acquisition and merger integration activities.

Senior Brand Analyst, Häagen-Dazs Division, Teaneck, NJ (1995-1996)

- Produced financial analyses for the \$350MM Häagen-Dazs brand business teams and the new business development department.
- Created a Brand P&L for the business teams to accurately track the profitability of each product line.
- Performed financial analyses for new product development, product reformulations, product restages and other capital proposals relating to the brands.
- Developed a product mix analysis model to aid in volume forecasting, production planning and promotional activity planning by product line.

AMPLICON FINANCIAL, California

1993-1995

Financial Analyst

PEPSICO/PIZZA HUT, California

1988-1993

Asset Manager

CHEMICAL BANK, New York, NY

1987-1988

Credit Analyst, Banking and Corporate Finance Group

EDUCATION

Master of Business Administration, Pepperdine University, Malibu, California
Bachelor of Science, Business Administration/Finance, Florida A&M University, Tallahassee, Florida

AFFILIATIONS

Providence Community Health Center, Board Member, Treasurer