



Mayor of Providence

David N. Cicilline

January 13, 2010

Honorable Members
Providence City Council
City Hall
Providence, Rhode Island 02903

Dear Honorable Members:

Pursuant to Sections 302(b) and 701 of the Providence Home Rule Charter of 1980, as amended, I am this day appointing Mr. Julian Dash, of 21 Autumn Street, Providence, Rhode Island 02905, to the School Board for a term to expire on the first Monday in January, 2012, and respectfully submit the same for your approval.

Mr. Dash will be completing the unexpired term of Katherine McKenzie, who has resigned from the Board.

Sincerely,

David N. Cicilline
Mayor

DNC: ljp

IN CITY COUNCIL
FEB 4 2010

READ
WHEREUPON IT IS ORDERED THAT
THE SAME BE RECEIVED AND APPROVED
 CLERK

Julian Dash

21 Autumn Street Providence, RI 02905 ☎ (401) 954.6837 ✉ juliandash@gmail.com

Summary of Expertise:

- Renewable Energy
- Project Development
- Project Financing
- Green Building
- New project reviews
- Investment Analysis
- Due Diligence
- Deal Structuring
- Relationship Mgmt.
- Public Policy
- Community Relations
- Marketing

Professional Experience

RI Economic Development Corporation

Providence, RI

Director, Renewable Energy

December 2008 – Current

RI Renewable Energy Fund is a \$4MM fund that invests in renewable energy projects and programs for local municipalities, businesses and affordable housing developers across the State. Responsible for managing and actively promoting the Fund and developing other renewable energy programs in State. Manage the integration and investment of public funds along with other public/private resources to promote the expansion and financial sound development of renewable energy resources. Develop comprehensive short and long-range strategic plan to advance renewable energy goals and objectives while ensuring fund viability and growth. Collaborate with all other stakeholders to advance goals and objectives.

Puente

Providence, RI

Executive Director/Director of Real Estate

January 2005 – December 2008

Recruited by the start up non-profit real estate development firm to lead The Plant, a \$20MM mixed-use, mixed-income redevelopment project. Managed all aspects of project development, design team and consultants. Performed project due diligence, feasibility analysis and acquisition negotiations. Developed investment packages to secure public/private financing which included debt equity, tax credits, grants and other sources. Created projects' green building principles. Publicly represented project and maintained positive working relationships with stakeholders. Completed project on time and within budget. Turned property over with pre-leased units and marketing plan.

Dash Development

Providence, RI

Founder

January 2005 – Current

Development-consulting firm specializing in urban renewable energy. Projects include the development of a 20,000 SF solar-powered affordable housing project and the installation of a 15kW solar PV system on an affordable historic redevelopment.

Involved in major City and State renewable energy policies and legislation. Drafted low-income energy program as a consultant for firms responding to the RI offshore wind power RFP. Traveled to the Dominican Republic on a diplomatic mission with prominent Dominican-American elected officials and met with the Vice-President, Secretary of State, US Ambassador, Secretary of Health and dozens of groups to discuss trade, economic development, housing and energy issues with the US.

TAG Associates

Norwood, MA

Associate

April 2004 – January 2005

National consulting firm, specializing in providing management and finance services to public & subsidized housing providers. Simultaneously managed several clients and relationships in scattered cities. Worked across agency departments and reported to senior management. Provided recommendations for financial/organizational improvements for agencies with budgets ranging from \$50MM - \$150MM. Calculated PHA operating subsidies generating significant annual increases. Authored business plans, created finance packages (Debt, Equity, Tax Credits, HOPE VI, grants, etc), performed due diligence and recommended deal structures for clients' development projects.

Metroventures/USA**Finance Director****Baltimore, MD***May 2000 – May 2002*

Member of management team with direct supervision of finance and administrative staff and operations. Managed growth of the firm during the period when revenues and staff doubled. Responsibilities increased to include project financing. Worked on several affordable and market rate projects, including assisting in packaging the firms' \$30MM, 150-unit town home project in downtown Baltimore and performing financial analysis and due diligence for a hotel project in Lagos, Nigeria.

Fleet National Bank**Boston, MA****Commercial High Technology Lending Intern***May 1999 – September 1999***Internal Auditor Intern***May 1998 – Sept. 1998, Dec. 1998 – Jan. 1999*

Participated in "Inroads" program which specializes in increasing business career opportunities for the best ethnically diverse students, while providing corporations the opportunity to develop diverse managerial talent. Performed several audits investigating and reviewing internal business operations. Performed research, due diligence and financial analysis on lending projects involving high technology companies.

Community Leadership**Housing Works RI (HWRI)****Providence, RI****Board of directors, government relations committee***March 2006 – Present*

Recruited to join the government relations committee and subsequently the board of directors of the statewide affordable housing coalition. Participated in the planning of the "Question 9" campaign, which resulted in the ballot placement and general election passage of a \$50,000,000 state bond for affordable housing. Active member of the nominating and hiring committee, which hired new Executive Director, selected several key board members and set the strategic plan for the growth of the organization.

Saving Our Club Kids (SOCK)**Providence, RI****Founder, Board of Directors***December 2006 – Present*

Founded group of parents, alumni, members and neighborhood residents that lead the initiative to re-open the South Side Boys and Girls club. Brought together conflicting parties to find a common resolution and plan for re-opening.

RI Family Life Center**Providence, RI****Steering Committee – RI Right to Vote Campaign***February 2006 – November 2006*

Participated in the successful planning, messaging and execution of the "Question 2" campaign.

Memberships and Selected Media Coverage

• Community Prep. School	Board Member
• RI Economic Development Corporation "Next Generation"	Member
• Babson College "Entrepreneurial Masterminds"	Member
• RI Young Professionals	Member
• RI Black and RI Latino Political Action Committees	Member
• Providence Monthly: "10 People you don't know but soon will" (Mention)	January 2007
• Providence Business News: "Solar Power for Affordable Living"	May 2006
• RI Monthly: Featured "Insider"	April 2006
• Providence Phoenix: "Top 5 Local Heroes"	November 2005

Education

MBA, Entrepreneurship	Babson College (Wellesley, MA)	May 2003
Full Scholar Fellow – Arthur M. Blank Center for Entrepreneurship		
B.S., International Finance	Morgan State University (Baltimore, MD)	May 2000