

RESOLUTION OF THE CITY COUNCIL

No. 338

Approved June 12, 2018

RESOLVED, That the Members of the Providence City Council
hereby Authorize Approval of the following Contract Award by the Board of
Contract and Supply, in accordance with Section 21-26 of the Code of Ordinances.

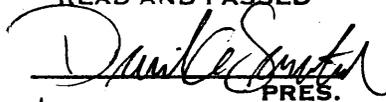
Kemira Water Solutions
(Water Supply Board)

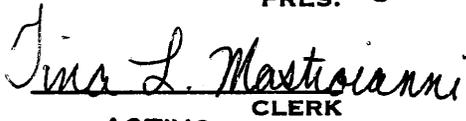
\$4,000,000.00 over 3 years

IN CITY COUNCIL

JUN 07 2018

READ AND PASSED


PRES.


CLERK

ACTING

I HEREBY APPROVE


Mayor

Date: 

City Hall, Room 310
25 Dorrance Street
Providence, RI 02903
P: 401.421.7740, ext 577
F: 401.351.1056



Office of the Internal Auditor

May 9, 2018

Ms. Lori Hagen
City Clerk's Office
City of Providence
25 Dorrance Street
Providence, RI 02903

Dear Lori:

I am writing to request that the following requested contract award be submitted to the City Council and the Finance Committee for approval:

▪ **Providence Water:**

- Furnish and Deliver Liquid Ferric Sulfate for use at the PJ Holton Water Purification Plant for an amount of \$4,000,000 from **Kemira Water Solutions, Inc** in accordance with Code of Ordinance Section 21-26.
- Furnish and Deliver Quicklime for use at the PJ Holton Purification Plant for a amount of \$1,762,500 over three years from **Univar USA, Inc.** in accordance with the Code of Ordinance Section 21-26.
- Furnish and Deliver Chlorine for use at the PJ Holton Purification Plant for an amount of \$1,320,000 from **JCI Jones Chemical, Inc**

Sincerely,

Gina M. Costa
Internal Auditor

Cc: Ricky Caruolo, General Manager, Water Supply Board
Al Buco, Acting Director of Public Property
Sabrina Solares-Hand, Associate Director of Purchasing

CITY HALL • 25 DORRANCE STREET, ROOM 310 • PROVIDENCE, RHODE ISLAND 02903
Phone: (401) 521-7477 • Fax: (401) 521-3920
COUNCIL@PROVIDENCERI.COM



May 3, 2018

Tap Water Delivers

The Honorable Mayor Jorge O. Elorza
Chairman, Board of Contract and Supply
City Hall
Providence, RI 02903

Dear Mayor Elorza:

RE: FURNISH & DELIVER LIQUID FERRIC SULFATE FOR USE AT THE PJ HOLTON
WATER PURIFICATION PLANT IN SCITUATE, RI - THREE YEAR BLANKET
CONTRACT

The Hon. Jorge O. Elorza
Mayor
Ricky Caruolo
General Manager

Date Of Bid Opening: April 16, 2018
RECOMMENDED BIDDER:
(Name and Address) Kemira Water Solutions, Inc.
4321 W. 6th Street
Lawrence, KS 66049

BOARD OF DIRECTORS

AMOUNT RECOMMENDED: \$4,000,000 over 3 years

- Xaytham Khamsyvoravong
Chairperson
- Joseph D. Cataldi
Vice Chairperson
- Sabina Matos
Councilperson
- Michael J. Correia
Councilperson
- Lawrence J. Mancini
Ex-Officio
- Cristen L. Raucci, Esq.
Member
- Kerri Lynn Thurber
Member
- Carissa R. Richard
Secretary
- William E. O'Gara, Esq.
Legal Advisor

This letter is requesting permission to award to the low bidder for an amount not to exceed \$4,000,000 over 3 years to Kemira Water Solutions, Inc. I am recommending that you sign this award.

	NAME	BASE	TOTAL
1	Kemira Water Solutions, Inc.	KS	See Attached
2	Chemtrade Chemicals US LLC	NJ	See Attached
3	Pencco, Inc.	TX	No Bid
4	Coyna Chemical	PA	No Bid
5			
6			
7			

(Additional sheet is () is not (X) attached)

- (X) On the basis of said bids, we recommend the lowest qualified bidder, as identified on line 1 whose firm's bid has met the specifications.
- () On the basis of said bids, we recommend the bidder identified on line 1 while not the apparent low bidder but after a review of the bids reveal that it is in the best interest of the City to reject the low bidder(s) because: (Please provide explanation)
See Attached

MEMBER

- Rhode Island Water Works Assn.
- New England Water Works Assn.
- American Water Works Assn.
- Water Research Foundation
- An EPA WaterSense Partner

Additional sheet is / is not attached
MINORITY PARTICIPATION 0%

Account Code #678-878-57050

Respectfully Submitted,
PROVIDENCE WATER SUPPLY BOARD

(401) 521-6300

125 Dupont Drive
Providence, RI 02907

Ricky Caruolo
General Manager

www.provwater.com

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facebook.com/Providencewater

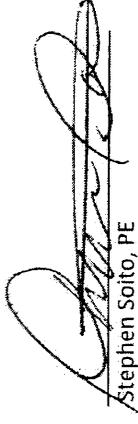
PROVIDENCE WATER

Furnish and deliver liquid ferric sulfate for use at the Philip J. Holton Water Purification Plant in Scituate, RI for the current period through June 2021 (Blanket Contract)

Bidder:	Chemtrade Chemicals US LLC	Kemira Water Solution, Inc.	Penco, Inc.	Coyne Chemical
Liquid Ferric Sulfate Price per Anhydrous Pound current - June 2019	\$0.3825	\$0.2360	no bid	no bid
Liquid Ferric Sulfate Price per Anhydrous Pound July 2019 - June 2020	\$0.3850	\$0.2430	no bid	no bid
Liquid Ferric Sulfate Price per Anhydrous Pound July 2020 - June 2021	\$0.3875	\$0.2500	no bid	no bid
Price per 900,000 Gallons current - June 2019	\$1,922,771.21 \$2.14 /gallon	\$1,272,870.11 \$1.41 /gallon	no bid	no bid
Price per 900,000 Gallons July 2019 - June 2020	\$1,935,338.35 \$2.15 /gallon	\$1,310,624.73 \$1.46 /gallon	no bid	no bid
Price per 900,000 Gallons July 2020 - June 2021	\$1,947,905.48 \$2.16 /gallon	\$1,348,379.35 \$1.50 /gallon	no bid	no bid
Anhydrous Pound/Gallons Based on Information Provided on Submitted Product Data Sheet	5.59	5.99	no bid	no bid

Recommendation: Award to the lowest bidder, Kemira Water Solution, Inc., in amount not to exceed \$4,000,000.00. We have reviewed Kemira's bid package and found it to be general conformance with the requirements set forth in the RFP. This is a unit price blanket contract that will run through June 30, 2021.


Richard Razza
Division Manager, Treatment & Operations


Stephen Soito, PE
Senior Manager - Water Supply
5/1/18



Successful Bidder
Successful Bidder

14
ORIGINAL

BOARD OF CONTRACT AND SUPPLY
CITY OF PROVIDENCE, RHODE ISLAND

BID FORM 1: Bidders Blank

1. Bids must meet the attached specifications. Any exceptions or modifications must be noted and fully explained.
2. Bidder's responses must be in ink or typewritten, and all blanks on the bid form should be completed.
3. The price or prices proposed should be stated both in **WRITING** and in **FIGURES**, and any proposal not so stated may be rejected. **Contracts exceeding twelve months must specify annual costs for each year.**
4. Bids **SHOULD BE TOTALED** so that the final cost is clearly stated (unless submitting a unit price bid), however **each item should be priced individually**. Do not group items. Awards may be made on the basis of *total* bid or by *individual items*.
5. All bids **MUST BE SIGNED IN INK**.

Name of Bidder (Firm or Individual): Kemira Water Solutions, Inc.

Contact Name: Christina Imbrogno

Business Address: 4321 W. 6th Street, Lawrence, KS 66049

Business Phone #: (785) 842-7424

Agrees to bid on (Items(s) to be bid): Liquid Ferric Sulfate

If company is based in a state other than Rhode Island, you **MUST** list name and contact information for a local agent for service of process:

CT Corporation System 450 Veterans Memorial Parkway, Suite 7A, Providence, RI 02914

Please visit <http://www.naics.com/search/> and identify the NAICS Code(s) for items being bid on. Enter the NAICS code(s) here or in parentheses next to each item listed immediately above: 325199

Delivery Date (when applicable): Delivery as requested

Name of Surety Company (if applicable): Fidelity and Deposit Company of Maryland

Total Amount in Writing*: \$0.236 per anhydrous pound (Year one)

Total Amount in Figures*: Zero point two three six per anhydrous pound (Year one)

**If you are submitting a unit price bid please insert "Unit Price Bid."*

Use additional pages if necessary for additional bidding details.

Signature of Representative

Commercial Support Manager

Title



BOARD OF CONTRACT AND SUPPLY
CITY OF PROVIDENCE, RHODE ISLAND

BID FORM 2: Certification of Bidder
(Non-Discrimination/Hiring)

Upon behalf of Kemira Water Solutions, Inc. (Firm or Individual Bidding),
I, Christina M. Imbrogno (Name of Person Making Certification),
being its Commercial Support Manager (Title or "Self"), hereby certify that:

1. Bidder does not unlawfully discriminate on the basis of race, color, national origin, gender, sexual orientation and/or religion in its business and hiring practices.
2. All of Bidder's employees have been hired in compliance with all applicable federal, state and local laws, rules and regulations.

I affirm by signing below that I am duly authorized on behalf of Bidder, on
this 11 day of April 20 18.

Signature of Representative

Christina M. Imbrogno

Printed Name



BOARD OF CONTRACT AND SUPPLY
CITY OF PROVIDENCE, RHODE ISLAND

Certificate Regarding Public Records

Upon behalf of Kemira Water Solutions, Inc. (Firm or Individual Bidding),
I, Christina M. Imbrogno (Name of Person Making Certification),
being its Commercial Support Manager (Title or "Self"), hereby certify an
understanding that:

1. All bids submitted in response to Requests for Proposals (RFP's) and Requests for Qualification (RFQ's), documents contained within, and the details outlined on those documents become public record upon receipt by the City Clerk's office and opening at the corresponding Board of Contract and Supply (BOCS) meeting.
2. The Purchasing Department and the issuing department for this RFP/RFQ have made a conscious effort to request that sensitive/personal information be submitted directly to the issuing department and only at request if verification of specific details is critical the evaluation of a vendor's bid.
3. The requested supplemental information may be crucial to evaluating bids. Failure to provide such details may result in disqualification, or an inability to appropriately evaluate bids.
4. If sensitive information that has not been requested is enclosed or if a bidder opts to enclose the defined supplemental information prior to the issuing department's request in the bidding packet submitted to the City Clerk, the City of Providence has no obligation to redact those details and bears no liability associated with the information becoming public record.
5. The City of Providence observes a public and transparent bidding process. Information required in the bidding packet may not be submitted directly to the issuing department at the discretion of the bidder in order to protect other information, such as pricing terms, from becoming public. Bidders who make such an attempt will be disqualified.

I affirm by signing below that I am duly authorized on behalf of Bidder, on
this 11 day of April 2018.

Signature of Representative

Christina M. Imbrogno

Printed Name

Bidders Blank Attachment

	Year 1 Current- June 30, 2019	Year 2 July 1, 2019 - June 30, 2020	Year 3 July 1, 2020 - June 30, 2021
Liquid Ferric Sulfate price per anhydrous pound Unit Price	\$ <u>0.236</u>	\$ <u>0.243</u>	\$ <u>0.250</u>