

RESOLUTION OF THE CITY COUNCIL

No. 144

Approved March 24, 2025



RESOLVED, That the Members of the Providence City Council hereby Authorize Approval of the following Contract Award by the Board of Contract and Supply, in accordance with Section 21-26(b) of the Code of Ordinances.

Metropolitan Life Insurance Company
(Department of People and Culture)

\$437,595.00

IN CITY COUNCIL

MAR 20 2025
READ AND PASSED


RACHEL M. MILLER, PRESIDENT

CLERK

I HEREBY APPROVE.


Mayor

Date: 3/24/25



OFFICE OF THE INTERNAL AUDITOR
City of Providence

March 4, 2025

Ms. Tina Mastroianni
City Clerk's Office
City of Providence
25 Dorrance Street
Providence, RI 02903

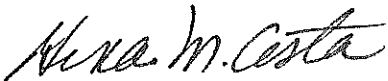
Dear Tina:

I am writing to request that the following requested contract award be submitted to the City Council and the Finance Committee for approval:

- **Department of Planning and Development**
 - Request of a Change Order #1 to Planning, Engineering and Desing Services for Safe Streets Projects with **Toole Design Group, LLC** in the amount of **\$210,366.58** in accordance with the Code of Ordinances, Section 21-26 (b) (4);
 - Approval to pay **Federal Hill Commerce Association \$750,000** "to update decorative lighting along Atwells Avenue" in accordance with the Code of Ordinances, Section 21-26 (b) (1) and (2);
- **Department of Public Works**
 - Approval to pay **Safety Markings, LLC** for outstanding invoices related to Citywide pavement markings in the amount of **\$100,996.53** in accordance with the Code of Ordinances, Section 21-26 (b) (2);
 - Approval to exercise option year 1 for Providence Citywide Pavement Markings with **K5 Corporation and Safety Markings LLC not to exceed \$200,000** in accordance with the Code of Ordinances, Section 21-26 (b)(5);
- **Department of People and Culture**
 - Award to **Caremark PCS Health, LLC**, low bidder, the amount of **\$73,200,000** for "Prescription Drug RX Marketing" (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b)(1);

- Award to **Metropolitan Life Insurance Company, low bidder** for Vison Insurance (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$437,595** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Blue Cross & Blue Shield of RI (London Health Administrators)**, second lowest bidder, for Flexible Spending Account (FSA) Marketing (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$36,396** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Delta Dental of Rhode Island**, second lowest bidder, for Dental Insurance the amount of **\$16,606,722** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island**, low bidder, for Medical Insurance in the amount of **\$364,533,525** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island (London Health Administrators)**, highest bidder, for HRA Marketing RFP in the amount of **\$226,125** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Metropolitan Life Insurance Company** for “Basic Life/AD &D Supplemental Life Insurance Marketing in the amount of **\$243,783** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);

Sincerely,



Gina M. Costa
Internal Auditor

Cc: John Arzoomanian, Department of Public Property
Alejandro Tirado, Director of Purchasing
Joseph I. Mulligan, III, Director of Planning and Development
Patricia A. Coyne-Fague, Esa, Director of Public Works
Shomari Husband, City Treasurer
Paul Winspeare, Chief People Officer



CITY OF PROVIDENCE
MAYOR BRETT P. SMILEY

DEPARTMENT OF PEOPLE & CULTURE
Human Resources | Diversity, Equity, Inclusion & Belonging

Paul A. N. Winspeare, MBA, BS-HRM, SPHR, PHR, aPHR, M.:
Chief People Officer

Date: 2/27/2025

Dr. Silas Otniel Rodrigues Pinto, Ph.D., NCSP
Deputy Chief of People and Culture – Equity, Inclusion & Talent

Ashley Fioravanti, MA-HRM, SHRM-CP
Deputy Chief of People and Culture – Total Compensation

The Honorable Brett P. Smiley
Chairman, Board of Contract and Supply
City Hall
25 Dorrance Street
Providence, RI 02903

RE: Vision Insurance (3-Year Contract with Two 2-Year Options for Renewal)
MinuteTraq ID#: 47362 Minority Participation: 0% MBE, 0%WBE
Account Code(s): 101-900-21433

Dear Mayor Smiley,

DATE OF BID OPENING: November 18, 2024
RECOMMENDED BIDDER & THEIR ADDRESS:

Metropolitan Life Insurance Company, 1 Financial Center, Suite 2100, Boston, MA 02111

TOTAL AMOUNT RECOMMENDED: Year 1 - \$145,865, Year 2 - \$145,865, Year 3 - \$145,865; TOTAL - \$437,595

In response to our request for proposal regarding the above entitled, our department received the following bid(s)
(Listed by low bidder first):

	VENDOR NAME	BASE (minimum reqs.)	TOTAL (final specifications)
1	Metropolitan Life Insurance Company		Year 1 - \$145,865 Year 2 - \$145,865 Year 3 - \$145,865 TOTAL - \$437,595
2	Delta Dental of RI		Two 2 Design Options: Plan 1 Year 1 - \$161,947 Year 2 - \$161,947 Year 3 - \$161,947 TOTAL - \$485,841 Plan 2 Year 1 - \$175,752 Year 2 - \$175,752 Year 3 - \$175,752 TOTAL - \$527,256
3	Blue Cross & Blue Shield of Rhode Island		Year 1 - \$304,512 Year 2 - \$304,512 Year 3 - \$304,512 TOTAL - \$913,536

On the basis of said bids, we recommend the low bidder, as identified on LINE 1, whose bid has met the specifications.

CITY HALL, 25 DORRANCE ST, PROVIDENCE, RI 02903
PHONE (401) 680-5616 | WWW.PROVIDENCERI.GOV

PWINSPEARE@PROVIDENCERI.GOV

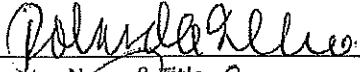
SPINTO@PROVIDENCERI.GOV

AFIORAVANTI@PROVIDENCERI.GOV

- On the basis of said bids, we recommend the bidder identified on LINE: _____. While not the apparent low bidder, a review of the bids reveal that it is in the best interest of the City to reject the low bidder. See the Explanation box below.
- On the basis of said bids, we recommend multiple bidders identified on LINES: _____. A review of the bids reveal that it is in the best interest of the City to utilize these bidders together. See the Explanation box below.

Additional documentation to support the decision for this award not attached to this letter.

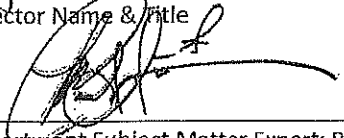
Respectfully submitted,



Director Name & Title



Financial Approval:



Department Subject Matter Expert: Paul Winspeare, Chief People Officer

By signing, the subject matter expert certifies the following: That the recommended vendor(s) is/are the lowest, qualified bidder(s) with regards to the corresponding specifications. That all bids corresponding to this award were reviewed for completeness and that the recommended bidder's submission is inclusive of all required documents.

City of Providence

**Rhode Island
Department of City Clerk**

MEMORANDUM

DATE: November 18, 2024

TO: Purchasing Director

SUBJECT: **VISION INSURANCE (3-YEAR CONTRACT WITH TWO 2-YEAR OPTIONS FOR RENEWAL) – DEPARTMENT OF PEOPLE AND CULTURE**

CONSIDERED BY: Board of Contract and Supply

DISPOSITION: VOTED: that all bids be referred to the Purchasing Director for tabulation

Delta Dental of RI
Blue Cross & Blue Shield of Rhode Island
Metropolitan Life Insurance Company


Purchasing Department

City Clerk