

RESOLUTION OF THE CITY COUNCIL

No. 201



Approved April 23, 2025

RESOLVED, That the Members of the Providence City Council hereby Authorize Approval of the following Option Year 1 Contract Award by the Board of Contract and Supply, in accordance with Section 21-26(b)(5) of the Code of Ordinances.

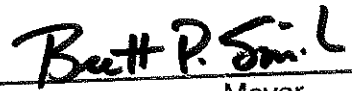
K-5 Corporation and Safety Markings, LLC
(Department of Public Works)

\$200,000.00

IN CITY COUNCIL
APR 17 2025
READ AND PASSED


RACHEL M. MILLER, PRESIDENT

CLERK

I HEREBY APPROVE.



Mayor

Date: 4/23/25



OFFICE OF THE INTERNAL AUDITOR
City of Providence

March 4, 2025

Ms. Tina Mastroianni
City Clerk's Office
City of Providence
25 Dorrance Street
Providence, RI 02903

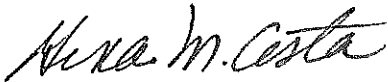
Dear Tina:

I am writing to request that the following requested contract award be submitted to the City Council and the Finance Committee for approval:

- **Department of Planning and Development**
 - Request of a Change Order #1 to Planning, Engineering and Desing Services for Safe Streets Projects with **Toole Design Group, LLC** in the amount of **\$210,366.58** in accordance with the Code of Ordinances, Section 21-26 (b) (4);
 - Approval to pay **Federal Hill Commerce Association \$750,000** "to update decorative lighting along Atwells Avenue" in accordance with the Code of Ordinances, Section 21-26 (b) (1) and (2);
- **Department of Public Works**
 - Approval to pay **Safety Markings, LLC** for outstanding invoices related to Citywide pavement markings in the amount of **\$100,996.53** in accordance with the Code of Ordinances, Section 21-26 (b) (2);
 - Approval to exercise option year 1 for Providence Citywide Pavement Markings with **K5 Corporation and Safety Markings LLC** not to exceed **\$200,000** in accordance with the Code of Ordinances, Section 21-26 (b)(5);
- **Department of People and Culture**
 - Award to **Caremark PCS Health, LLC**, low bidder, the amount of **\$73,200,000** for "Prescription Drug RX Marketing" (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b)(1);

- Award to **Metropolitan Life Insurance Company, low bidder** for Vison Insurance (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$437,595** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Blue Cross & Blue Shield of RI (London Health Administrators)**, second lowest bidder, for Flexible Spending Account (FSA) Marketing (3 Year Contract with Two 2-Year Options for Renewal) the amount of **\$36,396** in accordance with Code of Ordinances, Section 21-26 (b);
- Award to **Delta Dental of Rhode Island**, second lowest bidder, for Dental Insurance the amount of **\$16,606,722** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island**, low bidder, for Medical Insurance in the amount of **\$364,533,525** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Blue Cross & Blue Shield of Rhode Island (London Health Administrators)**, highest bidder, for HRA Marketing RFP in the amount of **\$226,125** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);
- Award to **Metropolitan Life Insurance Company** for “Basic Life/AD &D Supplemental Life Insurance Marketing in the amount of **\$243,783** (3-Year Contract with Two 2-Year Options for Renewal) in accordance with Code of Ordinances, Section 21-26 (b) (1);

Sincerely,



Gina M. Costa
Internal Auditor

Cc: John Arzoomanian, Department of Public Property
Alejandro Tirado, Director of Purchasing
Joseph I. Mulligan, III, Director of Planning and Development
Patricia A. Coyne-Fague, Esa, Director of Public Works
Shomari Husband, City Treasurer
Paul Winspeare, Chief People Officer

Patricia A. Coyne-Fague, Esq.
Director



Brett P. Smiley
Mayor

DEPARTMENT OF PUBLIC WORKS
"Building Pride in Providence"

Date February 27, 2025

The Honorable Brett P. Smiley
Chairman, Board of Contract and Supply
City Hall
25 Dorrance Street
Providence, RI 02903

RE: Requesting Approval to Exercise an Option Year for Providence Citywide Pavement Markings
with K5 Corporation and Safety Markings LLC

ID Number: 48643

Original ID: 42703

Minority Participation: 0% MBE, 0% WBE

Account Code(s): 829-829-54250

Dear Mayor Smiley,

The Department of Public Works Traffic Engineering Division respectfully requests approval to exercise option year #1 of our contract with K5 Corporation and Safety Markings, LLC for Providence Citywide Pavement Markings for a term of one year beginning on March 11, 2025 and ending on March 10, 2026 for a total amount not to exceed \$200,000.

The contract was originally awarded on March 11, 2024 and had an original expiration date of March 11, 2025. The option years were stated in the specifications of the original Request for Proposals. We are seeking an extension because we would like to extend the use of the bid prices for an additional year to perform Pavement marking projects as we do not believe bid prices will be reduced if these pavement marking projects are rebid.

The use of the funds is for general pavement marking projects throughout the City. The two vendors have agreed to honor the same Terms & Conditions and the same prices of the original award.

K5 Corporation
9 Rockview Way
Rockland, MA n, MA 02370

Safety Markings, LLC
255 Hancock Ave.
Bridgeport, CT 06605

Respectfully Submitted,


Director Name & Title *DIR, DPW*

Financial Approval: _____

Xc: Karen Gomez, C. Petrarca, N. Urso

700 Allens Avenue Providence, Rhode Island 02905
Phone 401-467-7950/Fax 401-941-2567
www.providenceri.com/dpw



www.K5Corporation.com

9 Rockview Way P: (781) 982-9229
Rockland, MA 02370 F: (781) 982-9226

2/26/2025

Board of Contract and Supply
Department of the City Clerk, City Hall, Room 311
25 Dorrance St.
Providence, RI 02903

RE: Providence Citywide Pavement Markings
Procurement #42703

To whom it may concern,

K5 Corporation agrees to a 1-year extension of the above referenced contract under the same terms and conditions with the same unit pricing as provided in the original contract approved March 11, 2024.

A copy of the originally submitted unit pricing is attached for reference.

Best Regards,

A handwritten signature in black ink, appearing to read 'Kathy DeLong', is written over a horizontal line.

Kathy DeLong, President

DEPARTMENT OF PUBLIC WORKS

SCHEDULE OF UNIT PRICES

PROVIDENCE CITYWIDE PAVEMENT MARKINGS

K5 Corporation

PROVIDENCE, RHODE ISLAND

Unit prices are to be complete prices to be added on the basis of quantities of work involved, for each item in place in the unit indicated.

ITEM CODE	ITEM DESCRIPTION	APPROX. QUANTITY	UNIT MEASURE	UNIT BID PRICE (Dol. & Cents)	TOTAL BID AMOUNT (Dol. & Cents)
1	12 Inch Single White Epoxy Resin Pavement Marking At <u>Four dollars</u>	30,000	Linear Ft.	<u>\$ 4.00</u>	<u>\$ 120,000.00</u>
				Per Linear Ft.	
2	4 Inch Single White Epoxy Resin Pavement Marking At <u>Forty one cents</u>	10000	Linear Ft.	<u>\$ 0.41</u>	<u>\$ 4,100.00</u>
				Per Linear Ft.	
3	4 Inch Single Yellow Epoxy Resin Pavement Marking At <u>Forty one cents</u>	10000	Linear Ft.	<u>\$ 0.41</u>	<u>\$ 4,100.00</u>
				Per Linear Ft.	
4	Bicycle Sharrow Epoxy Resin Pavement Marking At <u>One hundred dollars</u>	20	Each	<u>\$ 100.00</u>	<u>\$ 2,000.00</u>
				Per Each	
5	Arrow - Straight, Left, Right or Combined RIDOT Std. 20.1.0 Epoxy Resin Pavement At <u>Ninety five dollars</u>	30	EACH	<u>\$ 95.00</u>	<u>\$ 2,850.00</u>
				Per Each	
6	Word "SCHOOL" Epoxy Resin Pavement Marking At <u>One hundred and fifty dollars</u>	80	EACH	<u>\$ 150.00</u>	<u>\$ 12,000.00</u>
				Per Each	
7	Yield Line RIDOT Std. 20.4.0 Epoxy Resin Pavement Marking At <u>One hundred dollars</u>	10	Each	<u>\$ 100.00</u>	<u>\$ 1,000.00</u>
				Per Linear Ft.	

ITEM CODE	ITEM DESCRIPTION	APPROX. QUANTITY	UNIT MEASURE	UNIT BID PRICE (Dol. & Cents)	TOTAL BID AMOUNT (Dol. & Cents)
8	Word "STOP" Epoxy Resin Pavement Marking	15	Each	\$ 145.00	\$ 2,175.00
	At One hundred and forty five dollars				Per Each
9	Word "XX MPH" Epoxy Resin Pavement Marking	10	Each	\$ 145.00	\$ 1,450.00
	At One hundred and forty five dollars				Per EACH
10	Bike Symbol Epoxy Resin Pavement Marking	50	Each	\$ 85.00	\$ 4,250.00
	At Eighty five dollars				Per EACH
11	International Symbol of Accessibility Parking Space Epoxy Resin Pavement Marking	15	Each	\$ 35.00	\$ 525.00
	At Thirty five dollars				Per EACH
12	4 Inch Single White Paint Marking	6200	Linear Ft.	\$.30	\$ 1,860.00
	At Thirty cents				Per EACH
13	4 Inch Single Red Paint Marking	6200	Linear Ft.	\$.30	\$ 1,860.00
	At Thirty cents				Per EACH
14	4 Inch Single Green Paint Marking	2500	Linear Ft.	\$.30	\$ 750.00
	At Thirty cents				Per EACH
15	4 Inch Single Blue Paint Marking	3700	Linear Ft.	\$.30	\$ 1,110.00
	At Thirty cents				Per EACH
16	Remove 4Inch Pavement Markings	1000	Linear Ft.	\$ 0.50	\$ 500.00
	At Fifty cents				Per Linear Ft.

Urso, Nate

From: Dawn King <DKing@safetymarking.net>
Sent: Friday, February 21, 2025 5:43 PM
To: Tirado, Alejandro
Cc: Urso, Nate; Bruce Bortnick; Madeline Bonilla
Subject: [EXTERNAL] Pavement Markings Contract - City of Providence

Hi Alejandro,

In respond to your email below:

SMC agrees to extend the contract pricing for another year. Please call me to discuss the outstanding invoices/balances next week.

I hope you have a nice weekend!

Nice talking to you. Two things:

1. Contract extension for an additional year. I need a letter agreeing to the extension under the same T&Cs and same prices of the original contract.
2. Need to talk your payment/invoices team for outstanding invoices.

Best,
Alejandro

**Alejandro Tirado, PhD, NIGP-
CPP**

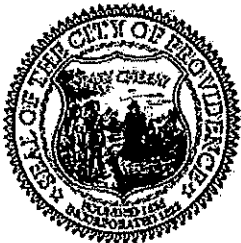
Director of Purchasing

Pronoun: he/him/él

Purchasing

Providence City Hall,

Room 408



25 Dorrance Street

Providence, RI 02903

atirado@providenceri.gov

(401) 680-5506

Thank You,

Dawn King
Rhode Island Project Manager



Safety Marking LLC
59 Stilson Rd
Richmond, RI 02898
Office 203.814.3421
Cell 401-447-6987
Fax 401.539.3153
dking@safetymarking.net

An Affirmative Action - Equal Opportunity Employer
Minorities/Females/Veterans/Disabled
<http://www.safetymarking.net>

DEPARTMENT OF PUBLIC WORKS

SCHEDULE OF UNIT PRICES

PROVIDENCE CITYWIDE PAVEMENT MARKINGS

Safety Markings

PROVIDENCE, RHODE ISLAND

Unit prices are to be complete prices to be added on the basis of quantities of work involved, for each item in place in the unit indicated.

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1	12 Inch Single White Epoxy Resin Pavement Marking	30,000	Linear Ft.	\$ 4.85	\$ 145,500.00
	At Four dollars and 85 cents				Per Linear Ft.
2	4 Inch Single White Epoxy Resin Pavement Marking	10000	Linear Ft..	\$ 0.49	\$ 4,900.00
	At Forty nine cents				Per Linear Ft.
3	4 Inch Single Yellow Epoxy Resin Pavement Marking	10000	Linear Ft..	\$ 0.49	\$ 4,900.00
	At Forty nine cents				Per Linear Ft.
4	Bicycle Sharrow Epoxy Resin Pavement Marking	20	Each	\$ 220.00	\$ 4,400.00
	At Two hundred twenty dollars				Per Each
5	Arrow - Straight, Left, Right or Combined RIDOT Std. 20.1.0 Epoxy Resin Pavement	30	EACH	\$ 85.00	\$ 2,550.00
	At Eighty five dollars				Per Each
6	Word "SCHOOL" Epoxy Resin Pavement Marking	80	EACH	\$ 135.00	\$ 10,800.00
	At One hundred thirty five dollars				Per Each
7	Yield Line RIDOT Std. 20.4.0 Epoxy Resin Pavement Marking	10	Each	\$ 175.00	\$ 1,750.00
	At One hundred seventy five dollars				Per Linear Ft.

ITEM CODE	ITEM DESCRIPTION	APPROX. QUANTITY	UNIT MEASURE	UNIT BID PRICE (Dol. & Cents)	TOTAL BID AMOUNT (Dol. & Cents)
8	Word "STOP" Epoxy Resin Pavement Marking	15	Each	\$ 135.00	\$ 2,025.00
	At <u>One hundred thirty five dollars</u>				Per Each
9	Word "XX MPH" Epoxy Resin Pavement Marking	10	Each	\$ 135.00	\$ 1,350.00
	At <u>One hundred thirty five dollars</u>				Per EACH
10	Bike Symbol Epoxy Resin Pavement Marking	50	Each	\$ 220.00	\$ 11,000.00
	At <u>Two hundred twenty dollars</u>				Per EACH
11	International Symbol of Accessibility Parking Space Epoxy Resin Pavement Marking	15	Each	\$ 85.00	\$ 1,275.00
	At <u>Eighty five dollars</u>				Per EACH
12	4 Inch Single White Paint Marking	6200	Linear Ft.	\$ 0.30	\$ 1,860.00
	At <u>Thirty cents</u>				Per EACH
13	4 Inch Single Red Paint Marking	6200	Linear Ft.	\$ 0.60	\$ 3,720.00
	At <u>Sixty cents</u>				Per EACH
14	4 Inch Single Green Paint Marking	2500	Linear Ft.	\$ 0.60	\$ 1,500.00
	At <u>Sixty cents</u>				Per EACH
15	4 Inch Single Blue Paint Marking	3700	Linear Ft.	\$ 0.60	\$ 2,220.00
	At <u>Sixty cents</u>				Per EACH
16	Remove 4Inch Pavement Markings	1000	Linear Ft.	\$ 0.60	\$ 600.00
	At <u>Sixty cents</u>				Per Linear Ft.



**BOARD OF CONTRACT AND SUPPLY
CITY OF PROVIDENCE, RHODE ISLAND**

BID PACKAGE SPECIFICATIONS

All Pavement marking work shall conform to Section T20 Pavement Markings of The Rhode Island Department of Transportation Standard Specifications for Road and Bridge Construction latest edition unless specified differently in these bid specifications.

The Bid Contract will be awarded to the successful bidder or bidders for a period of one year. The Bid Contract, upon mutual consent between the successful bidder or bidders and the City of Providence will be extended for one year intervals. Up to 2 one year interval extensions will be allowed. The City of Providence intends to select between 1 and 3 bidders for this pavement marking work.

Providence Traffic Engineering will typically produce a list of pavement marking projects twice a year. One list will be in the Fall of the year and one will be in the Spring. There may be small periodic pavement marking projects in addition to those lists. The successful Bidder must be able to complete the projects on the lists within 6 months of being provided the project lists or as otherwise directed.

Providence Traffic Engineering will estimate projects costs and approach the lowest bidders to complete the work; however, timeliness to schedule or complete the work will be a consideration in awarding the work. The City reserves the right to award work to any Contractor if in the best interest of the City. For projects that include bid items that are not present in this bid package, Providence Traffic Engineering will solicit unit prices, or total lump sum job bids.

The City will not consider bids from prime bidders who do not prove at least 5 years construction experience (within the last 7 years) on Pavement Marking projects on Public roadways. The bidders shall provide documentation of experience on pavement marking projects on public roadways along with references for those projects.

The Bidders' attention is called to the fact that minimum salaries and wages, as set forth in the Bidding/Contract Documents, must be paid on this project. Paid wages shall be at rates not less than those prevailing on the same type of work on similar construction in the immediate locality as determined by the United States Secretary of Labor, in accordance with the Act of August 30, 1935, known as the Davis-Bacon Act, under Decision Nos. 1 through 6 as applicable. Prevailing wage rates and Davis-Bacon Wage Determination Reference Materials are available online at <https://beta.sam.gov/>.

City of Providence



Rhode Island

Department of City Clerk

MEMORANDUM

DATE: March 11, 2024
TO: Purchasing Director
SUBJECT: **PROVIDENCE CITYWIDE PAVEMENT MARKINGS –
DEPARTMENT OF PUBLIC WORKS**

CONSIDERED BY: Board of Contract and Supply

DISPOSITION: VOTED: that the Purchasing Director be authorized to engage the following bidders, for Providence Citywide Pavement Markings, in a total amount not to exceed One Hundred Eighty Five Thousand Dollars (\$185,000.00), all in accordance with the offer of said firm submitted on November 6, 2023.

K5 Corporation – 9 Rockview Way, Rockland MA, 02370
Safety Markings, LLC – 255 Hancock Ave, Bridgeport CT, 06605

RW
cc: Pur.Dir.
Contr
P/WORKS.
File

Jina L. Mastroianni
City Clerk

Patricia A. Coyne-Fague, Esq.
Director



Brett P. Smiley
Mayor

DEPARTMENT OF PUBLIC WORKS
"Building Pride in Providence"

2/29/2024

The Honorable Brett P. Smiley
Chairman, Board of Contract and Supply
City Hall
25 Dorrance Street
Providence, RI 02903

RE: Providence Citywide Pavement Markings

MinuteTraq ID#: **42703**

Minority Participation: 0% MBE, 0%WBE

Account Code(s): Contingent on budget approval.

101-305-5291 \$85,000

829-829-54250 \$100,000

Dear Mayor Smiley,

DATE OF BID OPENING: November 6, 2023

RECOMMENDED BIDDER & THEIR ADDRESS:

- K5 Corporation 9 Rockview Way, Rockland, MA 02370
- Safety Markings LLC 255 Hancock Avenue, Bridgeport, CT 06605

TOTAL AMOUNT RECOMMENDED: Total amount not to exceed \$185,000.00

In response to our request for proposal regarding the above entitled, our department received the following bid(s)
(Listed by low bidder first):

	VENDOR NAME	BASE (minimum reqs.)	TOTAL (final specifications)
1	K5 Corporation	\$162,530.00	\$162,530.00
2	Safety Markings LLC	\$203,550.00	\$203,550.00
3			
4			

- On the basis of said bids, we recommend the low bidder, as identified on LINE 1, whose bid has met the specifications.
- On the basis of said bids, we recommend the bidder identified on LINE:2. While not the apparent low bidder, a review of the bids reveal that it is in the best interest of the City to reject the low bidder. See the Explanation box below.
- On the basis of said bids, we recommend multiple bidders identified on LINES: 1 and 2. A review of the bids reveal that it is in the best interest of the City to utilize these bidders together. See the Explanation box below.

700 Allens Avenue Providence, Rhode Island 02905
Phone 401-467-7950/Fax 401-941-2567
www.providenceri.com/dpw

Award Explanation Box

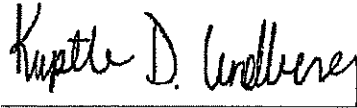
The Primary vendor for this RFP will be K5 Corporation and the secondary vendor will be Safety Markings LLC. It is essential for the city to have multiple vendors for these projects as the department will be able to accomplish multiple projects at the same time across the city during the summer months. Given the short time frame in which paving markings can be carried out, the department will be able to improve and address needed pavement marking/ traffic & road signage. These services are vital in the improving traffic flow and ensuring a safe transportation network. The secondary vendor is will be utilized to allow for flexibility if the primary bidder does not perform in a timely and qualified manner. This Award contract will be a one year contract with two- one year options contingent upon FY25 budget approval.

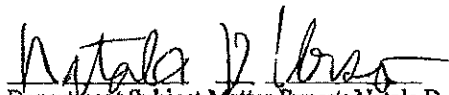
Additional Documentation to support the decision for these vendors is attached to this letter. (Letters to honor bid package pricing and unit pricing)

Respectfully submitted,


Patricia Coyne Fague, Esq. DPW Director

Financial Approval:





Department Subject Matter Expert: Natale D. Urso, PE, PTOE Managing Engineer Traffic Engineering

By signing, the subject matter expert certifies the following: That the recommended vendor(s) is/are the lowest, qualified bidder(s) with regards to the corresponding specifications. That all bids corresponding to this award were reviewed for completeness and that the recommended bidder's submission is inclusive of all required documents.