

CHAPTER 2022-72

No. 429 **AN ORDINANCE IN AMENDMENT OF ORDINANCE NO. .2019-55, NO. 541, APPROVED DECEMBER 13, 2019, "AN ORDINANCE ESTABLISHING A TAX STABILIZATION AGREEMENT FOR E2000 REALTY, LLC, LOCATED ON ASSESSOR'S PLAT 113, LOTS 232, 233, 234 AND 235 (541 HARTFORD AVENUE)"**

Approved December 21, 2022

Be it ordained by the City of Providence:

WHEREAS, E2000 REALTY LLC ("Project Owner") is the owner of certain real property located in the City at 547-533 Hartford Avenue, Assessor's Plat 113, Lots 232, 233, 234 and 235; and

WHEREAS, Project Owner has proposed and committed to replacing and reconstructing the existing structure with a modern building that will bring new residential housing and employment to the neighborhood and the City of Providence; and

WHEREAS, The project will result in thirty (30) residential units made up of one and two bedroom units with eighteen (18) of the units being workforce housing that will rent for a discount of approximately fifteen percent (15%) off the market rate; and

WHEREAS, The project will create approximately one hundred and twenty-five (125) construction jobs during the time when the project is being built; and

WHEREAS, The project will include two (2) commercial units on the first floor with an employment agency as one tenant, which will employ about fifteen (15) people and places 500 to 600 individuals in jobs every week, and also a property management company as the other tenant, which will result in about five (5) new jobs; and

WHEREAS, The Project Owner is expected to pay the City of Providence the sum of approximately Two Hundred and Ten Thousand dollars (\$210,000) for the building permit for this project, and

WHEREAS, Under Article 13, Section 5 of the Rhode Island Constitution, the General Assembly retains exclusive power over matters relating to municipal taxation. Notwithstanding, and pursuant to Rhode Island General Laws (R.I.G.L.) § 44-3-9, the General Assembly has authorized the City of Providence, acting through its City Council and subject to certain enumerated conditions, to exempt or determine a stabilized amount of taxes to be paid on account of real and personal property for a period not to exceed twenty (20) years; and

WHEREAS, Pursuant to the Providence Code of Ordinances, as amended, specifically Chapter 21, Article VIII, Section 21-169, the granting of the tax stabilization will inure to the benefit of the City of Providence and its residents by reason of:

- (A) The willingness of Project Owner to replace and reconstruct an existing building with a modern building bringing additional residential housing and employment to the area and improving the physical plant of the City, which will result in a long-term economic benefit to the City and State; and

- (B) The willingness of Project Owner to commit by agreement to make a significant investment in the above-referenced property, by replacing and reconstructing the existing building with a modern building bringing additional residential housing and employment to the neighborhood and enhancing its tax base. This will enhance the tax base of the surrounding area and generate significant tax revenues for the City of Providence.

NOW, THEREFORE, In consideration of the mutual agreements and promises set forth herein and other good and lawful consideration the receipt of which is hereby acknowledged, the parties agree as follows:

SECTION 1. DEFINITIONS.

"Property" shall mean certain real property together with any and all buildings, structures, and/or improvements now or in the future located in the City at 547-533 Hartford Avenue, Assessor's Plat 113, Lots 232, 233, 234 and 235).

"Property Owner" shall mean the Project Owner or any other respective entities with the legal or equitable right and/or interest in and/or to the Property, including any and all successors and assigns.

SECTION 2. TAX STABILIZATION.

Section 2.1. Grant. The City, in accordance with R.I.G.L. § 44-3-9 and the City of Providence Code of Ordinances, does hereby grant a ten (10) year tax stabilization in favor of the Property Owner with respect to the Property.

Section 2.2. Term. The tax stabilization term shall be for a period of ten (10) years commencing on December 31, 2021 and terminating on December 31, 2031. (Tax Years 2023 - 2032).

Section 2.3. Plan. During the tax stabilization term as defined in Section 2.2 above, the City has determined the stabilized amount of taxes to be paid by the Property Owner with respect to the Property, notwithstanding the valuation of the Property or the then-current rate of tax as follows: For tax years 2022 through and including tax year 2032, the Property Owner shall make a tax payment equal to the taxes due and owing for the December 31, 2021 assessment value multiplied by the 2022 Tax Year tax rate (hereinafter the "Base Assessment Tax"). For each tax year thereafter, the Property Owner will pay the Base Assessment Tax plus a percentage of the difference between the Base Assessment Tax on the Property and the taxes due and owing on the then-current assessed value of the Property multiplied by the then-current rate. See "Tax Stabilization Plan" incorporated herein as if fully reproduced and attached hereto and as Exhibit A.

Section 2.4. Payment Deadlines. During the tax stabilization term as defined in Section 2.2 above and in accordance with the tax stabilization plan outlined in Section 2.3 above, stabilized tax payments shall be made in either a lump sum during the first quarter of the applicable tax year or in equal quarterly installments at the discretion of the Property Owner. If the Property Owner elects to make quarterly installments, each quarterly installment shall be due on the same date that quarterly taxes are due for all other taxpayers in the City of Providence.

Section 2.5. Obligation of Property Owner to Make Payment. During the tax stabilization term as defined in Section 2.2 above and in accordance with the tax stabilization plan outlined in Section 2.3 above, stabilized tax payments shall be an obligation of the Property Owner. It is understood that the stabilized tax payments made hereunder are deemed by the City to be tax payments, and the Property Owner shall be entitled to all of the rights and privileges of a taxpayer in the City, including, without limitation, the right to challenge and appeal any assessment and/or reassessment.

Section 2.6. Non-Receipt of Stabilized Tax Bill. Failure by the City to send or failure by the Property Owner to receive a stabilized tax bill does not excuse the nonpayment of the stabilized tax nor affect its validity or any action or proceeding for the collection of the tax in accordance with this Agreement or otherwise.

Section 2.7. Recording of Agreement, Running with Land. Upon the execution of this Agreement, the Property Owner shall cause a Notice of this Agreement to be recorded at its expense in the City's official public land evidence records.

SECTION 3. PERFORMANCE OBLIGATIONS.

Section 3 .1. Commencement of Performance.

Rehabilitation and/or construction shall commence within twelve (12) months of the Effective date of this Agreement and a certificate of occupancy for project construction (not to include any work related to tenant build out(s)) shall be obtained within thirty-six (36) months of the commencement of the work.

Section 3 .2. Permits and Certificates of Occupancy.

Property Owner shall obtain all permits and certificates of occupancy as required by state and local law in connection with any and all intended construction or rehabilitation at the Property.

SECTION 4. TRANSFER OF THE PROPERTY.

Section 4.1. Transfer Generally. Stabilized tax payments shall be an obligation of the Property Owner during the tax stabilization term as defined in Section 2.2 above and in accordance with the tax stabilization plan outlined in Section 2.3 above. Additionally, in accordance with Section 2. 7, the burdens and benefits of this Agreement will run with the land, and as for payment of taxes shall run in favor of the City regardless of any transfer of ownership. The Property Owner further agree to provide written notice to the City within thirty (30) days of any transfer of title to the real estate.

Section 4.2. Transfer to Tax Exempt Entities. In the event that the entity comprising the Property Owner transfers one of the lots comprising the Property to a tax exempt entity, this Agreement shall be void ab initio as it pertains to the respective lot being transferred and the owner thereof and any entity holding the legal right or legal interest in the that respective lot at the time of said transfer shall be liable for the full taxes due and owing from the Effective Date of this Agreement and forward.

Section 4.3. Post-Expiration Transfers. In the event that the entity comprising the Property Owner transfers the Property to a tax exempt entity within five years from the end of the tax stabilization term, as defined in Section 2.2 above, the then respective entity owning the applicable lot at the time of said sale will pay the following: five percent (5%) of the sale price in said transfer if sold to a tax-exempt entity in the first year following the end of the Term; four percent (4%) of the sale price in said transfer if sold to a tax-exempt entity in the second year following the end of the Term; three percent (3%) of the sale price in said transfer if sold to a tax-exempt entity in the third year following the end of the Term; two percent (2%) of the sale price in said transfer if sold to a tax-exempt entity in the fourth year following the end of the Term; and one percent (1 %) of the sale price in said transfer if sold to a tax-exempt entity in the fifth year following the end of the Term.

SECTION 5. FURTHER ASSURANCES.

Section 5 .1. MBE/WBE. Property Owner shall make a good faith effort to award to Minority Business Enterprises as defined in R.I.G.L. § 31- 14.1 ("MBE Act") no less than 10% of the dollar value of the construction costs for the Project (as determined in accordance with the rules and regulations promulgated pursuant to MBE Act). Property Owner shall make a good faith effort to award to Women Business Enterprises (WBE's) no less than 10% of the dollar value of the construction costs for the Project (as determined in accordance with Section 21-52 of the Code of Ordinances of the City of Providence). Property Owner will request the City MBE/WBE office to establish a list of qualified MBE/WBE companies in order to satisfy its MBE/WBE construction goals. In this manner, the City will assist Property Owner in meeting said goals. The process of participating with the MBE/WBE office shall begin upon passage in order to develop a designated MBE/WBE subcontractor list which will encourage MBE/WBE participation and joint ventures with other members with the construction industry.

Section 5.2. Internal Revenue Service reporting. Except as provided under R.I.G.L. § 28- 42-8, any person performing services at the Property shall annually receive either a W-2 statement or an IRS Form 1099.

Section 5 .3. First Source. Pursuant to the City of Providence First Source Ordinance, the Project Owner shall enter into a First Source Agreement covering the hiring of employees necessary to complete the proposed Project and throughout the term of this Agreement. Project Owner shall work in conjunction with the Director of First Source Providence to develop the First Source Agreement.

Section 5.4. "Buy Providence" Initiative. Property Owner will use good faith efforts to ensure that construction materials are purchased from economically competitive and qualified vendors located in the City of Providence. In furtherance of this effort, Property Owner will work with the City to develop a list of Providence vendors and subcontractors in order to create a preferred vendor list of qualified and economically competitive vendors for the construction of the Property. In order to further that effort, Property Owner will hold seminars/meetings upon passage of this Ordinance, with the Providence MBE/WBE office, the Director of First Source Providence and the Providence Chamber of Commerce to inform the local-economy of the Property Owner's development plans in order to maximize the opportunities for Providence businesses to work with Property Owner in providing on-going services, equipment and materials. To be clear, nothing in the foregoing shall be construed so as to obligate Property Owner to purchase construction materials from any vendor that has not provided the lowest qualified bid in connection with the provision of such materials, as reasonably determined by Property Owner.

Section 5.5. Apprenticeship. The Property Owner shall ensure that one hundred (100) percent of the hours worked on the project shall be performed by trade construction subcontractors who have or are affiliated with an apprenticeship program as defined in 29 C.F.R. § 29 et seq. Up to twenty (20) percent of the hourly requirement may be waived if replaced with hours worked by qualified MBE/WBE companies registered in the State of Rhode Island. Certification of this waiver shall be reviewed and signed by the designated MBE/WBE coordinator within the department of purchasing. The Property Owner shall make a requirement in the contracts between its construction manager and general contractor and their subcontractors who have apprenticeship programs as defined in 29 C.F.R. § 29 that not less than ten (10) percent of the total hours worked on the project are completed by apprentices registered in the aforementioned apprenticeship programs.

The Property Owner shall as part of its contracts between its construction manager and general contractor and their subcontractors require that the subcontractors submit to the Director of Planning and Development or his/her designee quarterly verification reports to ensure compliance with this section.

The Property Owner, its construction manager or general contractor or other authorized person/entity may petition the Director of Planning and Development or his/her designee to adjust the apprenticeship work hour requirements to a lower percentage upon a showing that:

- a. Compliance is not feasible because a trade or field does not have an Apprenticeship program or cannot produce members from its program capable of performing the scope of work within the contract; or
- b. Compliance is not feasible because it would involve a risk or danger to human health and safety or the public at large; or
- c. Compliance is not feasible because it would create a significant economic hardship; or
- d. Compliance is not feasible for any other reason which is justifiable and demonstrates good cause.

SECTION 6. DEFAULT.

The following events shall constitute an event of default hereunder:

- (A) Failure of the Property Owner to pay any amount due under or with respect to the tax stabilization in accordance with Section 2 above; or
- (B) Failure of the Property Owner: to record a Notice of this Agreement as required by and in accordance with Section 2 above; or
- (C) Failure of the Property Owner to meet any of the performance obligations set forth in Section 3 above; or
- (D) Failure of the Property Owner to annually report as required by Section 9 below; or
- (E) Failure of the Property Owner to notify the City in writing within thirty (30) days of the transfer of the Property; or
- (F) Transfer of the Property by the Property Owner outside of the terms of this Agreement; or
- (G) Failure of the Property Owner to comply with Section 5 above; or
- (H) Failure of the Property Owner to comply with any other obligation or promise contained within any section or subsection of this Agreement; or
- (I) Failure of the Property Owner to comply with all state and local law regarding building and property maintenance codes, zoning ordinances, and building and/or trade permits; or
- (J) Failure of the Property Owner to remain current on any and all other financial obligations to the City of Providence.

SECTION 7. NOTICE AND CURE

Section 7.1. Notice and Cure Period. The City Council shall provide written notice to the Property Owner before exercising any of its rights and remedies under Section 8 below. The Property Owner shall have ninety (90) days to cure any alleged default under this Agreement, provided, however, that if the curing of such default cannot be accomplished with due diligence within ninety (90) days, then the Property Owner shall request an additional reasonable period of time from the Tax Assessor (and if an agreement on the period of time cannot be reached between the Property Owner and the Tax Assessor, then the Property Owner shall request such additional time from the City Council) to cure such default. Such reasonable request shall be granted provided that the Property Owner shall have commenced to cure such default within said period, such cure shall have been diligently pursued by the Property Owner and the City Council does not reasonably deem the taxes jeopardized by such further delay, all as determined by the City Council in its sole reasonable discretion.

Section 7.2. Agreed Upon Address for Purposes of Written Notice. All notices, requests, consents, approvals, and any other communication which may be or are required to be served or given (including changes of address for purposes of notice) shall be in writing and shall be sent registered or certified mail, or by nationally recognized overnight courier (such as Federal Express or UPS) and addressed to the following parties set forth below:

If to: City of Providence
 Office of the City Clerk
 25 Dorrance St.
 Providence, RI 02903

If to: E2000 Realty, LLC Attn:
 Cheryl Rey 541
 Hartford Ave
 Providence, RI 02909

Copy to: Padwa Law LLC Jeffrey
 Padwa, Esq. 1 Park
 Row, Suite 500
 Providence, RI 02903

SECTION 8. RIGHTS AND REMEDIES.

Section 8.1. Collection of Taxes. At any time during the tax stabilization term as defined in Section 2.2 of this Agreement, the City of Providence may pursue any and all rights and remedies arising under any state or local law, including but not limited to R.I.G.L. Chapters 7-9 of Title 44, and/or arising under this Agreement to collect stabilized taxes due and owing in accordance with the tax stabilization plan outlined in Section 2.3 above and/or to collect retroactive taxes pursuant to Section 8.1 above.

Section 8.2. City's Lien Remedies and Rights. Nothing herein contained shall restrict or limit the City's rights and/or remedies with respect to its first priority lien for taxes as provided under R.I.G.L. Title 44. Rather, this Agreement shall be construed to provide a complete additional alternative method under contract law for the collection of taxes, and shall be regarded as supplemental and in addition to the powers conferred by other state and local laws.

Section 8.3. Waiver. Failure or delay on the part of the City to exercise any rights or remedies, powers or privileges at any time under this Agreement or under any state or local law shall not constitute a waiver thereof, nor shall a single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, remedy, power of privilege thereunder.

Section 8.4. Property Owner's Rights. During the tax stabilization term as defined in Section 2.2, the Property Owner agrees to waive and forever forgo any and all of its rights and privileges under R.I.G.L. § 44-5-26, as it pertains to the Tax Payments due and owing pursuant to this Agreement, unless the assessment value of the Property increases by more than ten percent (10%) between any two City-wide revaluations or updates (as referenced in R.I.G.L. § 44-5-11.6) which occur during the term of this stabilization or if there is a substantial change in circumstances regarding the value of the Property. A substantial change in circumstances shall include a vacancy or partial vacancy at the Property, loss of use of the Property as a result of fire, flood or other force majeure, loss of revenue generated by the Property or decline in the real estate market such that it negatively impacts the value of the Property. Nothing herein shall be construed to limit the right of the Property Owner to pursue its rights and remedies under the terms of this Agreement.

SECTION 9. MISCELLANEOUS TERMS.

Section 9.1. Annual Progress Report. The Property Owner shall provide annual reports to the City Council on its progress in complying with the provisions of this Agreement due by December 31 of each year of the Agreement, and one report following the issuance of a certificate of occupancy for the work contemplated hereby. Specifically, its report shall include a performance report on rehabilitation and/or improvements with evidence of final construction costs, status of stabilized tax payments, and evidence of employment compliance pursuant to Section 6 above. Upon receipt and review, the City Council may require and request reasonable additional non-confidential or non-proprietary information.

Section 9.2. Monitoring Fee. Within thirty (30) days of receiving a statement from the Tax Assessor, the Property Owner shall remit a monitoring/compliance fee to the City in the amount of 0.01 percent of the total project costs as presented in the Property Owner's application for each respective tax year during the term of this Agreement.

Section 9.3. Agreement to Contribute to Parks and Recreation Trust Fund. Upon ratification of this Agreement by the City Council, the Property Owner shall, within thirty days of receiving a statement from the Treasurer, contribute to a Trust Fund established by the City of Providence, of which the Treasurer shall be the trustee. The Fund shall be identified as the "City Council Parks and Recreation Fund." The City Council shall establish regulations pertaining to the disbursement of funds.

- (a) Payments to the Fund. The Property Owner shall make payment to the Fund in the fixed amount of \$2,500 for years 1- 4 and in a fixed amount of 7% of the total tax abated under this agreement for years 5-15, for as long as this Agreement is in full force and effect. Payments shall be made annually and said annual payments will be payable in the first quarter of each subsequent tax year after the Commencement Date. If, for any reason, this Agreement is retroactively revoked, the payments to the fund shall remain and will not be forfeited back to the Property Owner due to a default.

- (b) Investment and Distribution of the Fund. The trust fund will be invested by the Board of Investment Commissioners, and an annual distribution of the investment shall be used to provide funds to the Department of Parks and to the Department of Recreation for capital improvements in neighborhood parks and recreation centers. Said annual distribution shall not supplant any funds that are provided to the Department of Parks and the Department of Recreation through the operating budget. Distributions may never exceed the earnings in the year of distribution or reduce the corpus of the fund. The first payment from the fund shall begin in the fifth year after the establishment of the fund.

Section 9.4 Severability. The sections of this Agreement are severable, and if any of its sections or subsections shall be held unenforceable by any court of competent jurisdiction, the decision of the court shall not affect or impair any of the remaining sections or subsections.

Section 9.5. Applicable Law. This Agreement shall be construed under the laws of the State of Rhode Island, the City of Providence Home Rule Charter, and the City of Providence Code of Ordinances, is amended.

Section 9.6. Modifications Amendments and/or Extensions. This Agreement shall not be modified, amended, extended or altered in any way by oral representations made before or after the execution of this Agreement. Any and all modifications, amendments, extensions or alterations must be in writing duly executed by all parties.

Section 9.7. Entire Agreement. This Agreement and all attachments, addenda, and/or exhibits attached hereto shall represent the entire agreement between City and the Property Owner and may not be amended or modified except as expressed in this document.

Section 9.8. Effective Date. This Agreement shall take effect upon passage of this Ordinance by the Providence City Council, and approval by the Mayor.

<p>IN CITY COUNCIL DEC 01 2022 FIRST READING READ AND PASSED</p> <p><i>Ima L. Mastrosianni</i> CLERK ACTING</p>	<p>IN CITY COUNCIL DEC 15 2022 FINAL READING READ AND PASSED</p> <p><i>John J. Iglizzo</i> PRESIDENT <i>Ima L. Mastrosianni</i> ACTING CLERK</p>
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I HEREBY APPROVE.

[Signature]

Mayor

Date: *12/21/22*

EXHIBIT A

Year	Percentage of Difference between Base Assessment and Current Full Value Assessment
Year 1	Base Tax Rate
Year 2	Base Tax Rate
Year 3	12.50%
Year 4	25.00%
Year 5	37.50%
Year 6	50.00%
Year 7	62.50%
Year 8	75.00%
Year 9	87.50%
Year 10	95.00%
Year 11	Taxation Resumes at Full Value Assessment

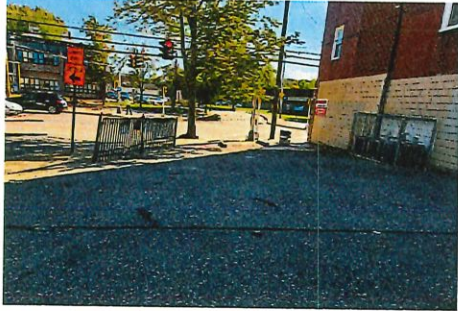
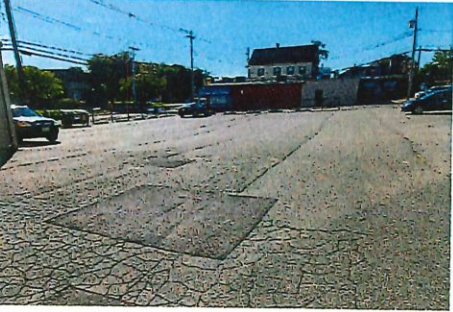
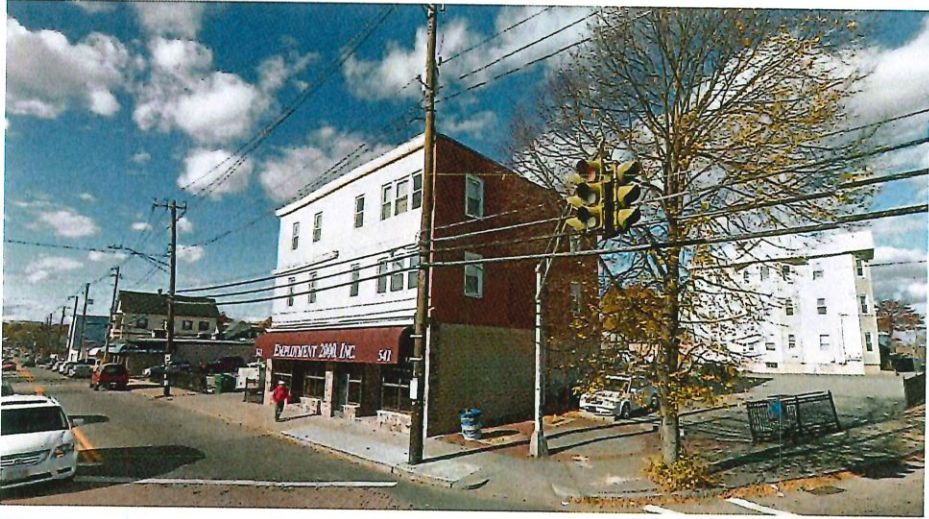
Base Value as of 12/31/2021

10 Year TSA Projection

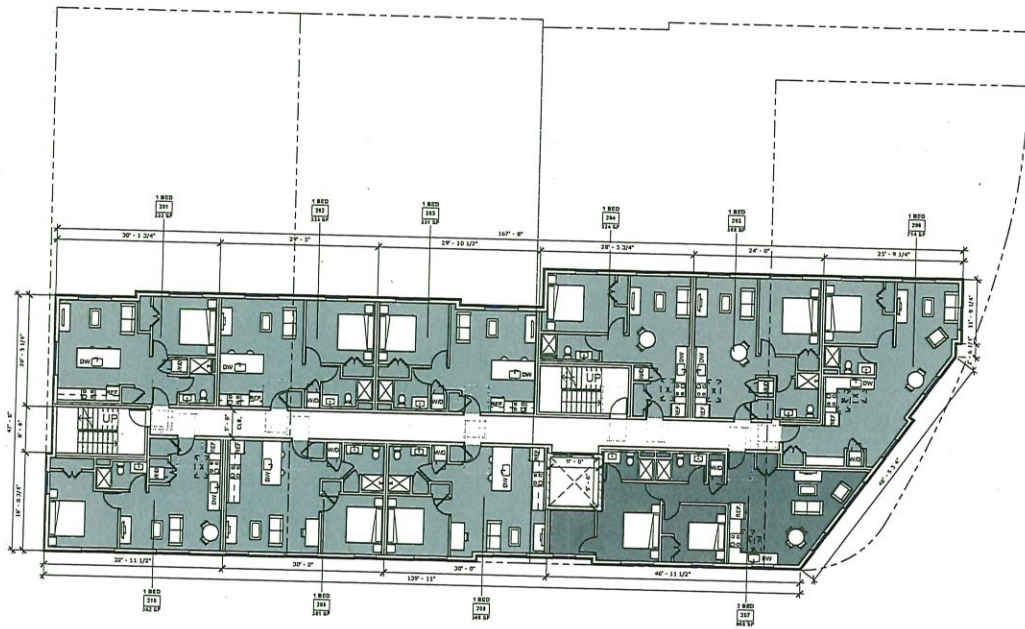
Tax Year	Base Tax + %			Proposed Total			Payments at Full Taxation
	Value	of Incr.	Tax Rate	Base Tax	Phased-In Tax	Tax	
2023	578,000	Base Tax	\$35.40	\$20,461.20	\$0	\$20,461.20	\$ 20,461.20
2024	4,140,000	Base Tax	\$35.40	\$20,461.20	\$0	\$20,461.20	\$ 146,556.00
2025	4,140,000	Base + 12.50%	\$35.40	\$20,461.20	\$15,761.85	\$36,223.05	\$ 146,556.00
2026	4,222,800	Base + 25.00%	\$35.40	\$20,461.20	\$32,256.48	\$52,717.68	\$ 149,487.12
2027	4,222,800	Base + 37.50%	\$35.40	\$20,461.20	\$48,384.72	\$68,845.92	\$ 149,487.12
2028	4,222,800	Base + 50.00%	\$35.40	\$20,461.20	\$64,512.96	\$84,974.16	\$ 149,487.12
2029	4,307,256	Base + 62.50%	\$35.40	\$20,461.20	\$82,509.79	\$102,970.99	\$ 152,476.86
2030	4,307,256	Base + 75.00%	\$35.40	\$20,461.20	\$99,011.75	\$119,472.95	\$ 152,476.86
2031	4,307,256	Base + 87.50%	\$35.40	\$20,461.20	\$115,513.70	\$135,974.90	\$ 152,476.86
2032	4,393,401	Base + 95.00%	\$35.40	\$20,461.20	\$128,311.94	\$148,773.14	\$ 155,526.40
				\$790,875.19		\$1,374,991.55	

Savings to applicant:

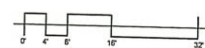
(\$584,116.36)

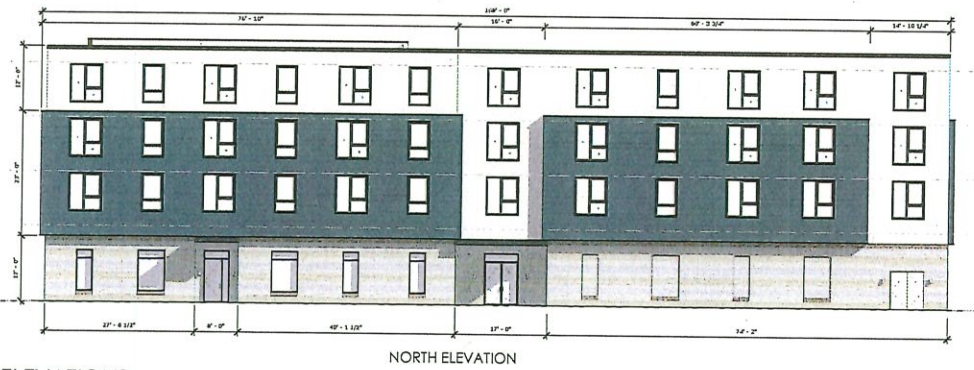


EXISTING SITE PHOTOS
541 HARTFORD AVE
NOVEMBER 2022

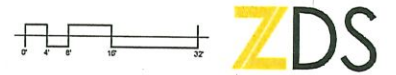


TYPICAL FLOOR PLAN
541 HARTFORD AVE
NOVEMBER 2022





ELEVATIONS
541 HARTFORD AVE
NOVEMBER 2022







ERIC ZUENA, AIA NCARB, LEED AP

Founding Principal

Eric is the founding Principal of ZDS Architecture and Interior Design and a lead contributor to the firm's continuing success. He carries over two decades of project management experience in the design and construction industry. His hands-on, learned and enthusiastic approach from the onset of a project instills a perpetual forward motion, affording immediate results. Impassioned with providing stellar design solutions that meet each projects needs, Eric leads his team of talented architects and designers through successful projects producing outstanding results for a variety of projects and clients.

After 15 years as a Principal and Director of Operations at his previous firm, Eric pivoted his focus to building a firm that threads those international luxury hospitality and mixed use experiences into the more regionalized fabric of the United States. Eric's daily quest for a successful balance between creative thinking, exceptional design, and efficient execution, reinforces his passion for the design industry and his persistent desire to provide his clients with profitable and successful properties.

EDUCATION:

1996 - 2001 Roger Williams University - Bachelor's of Science in Architecture & Engineering

PROFESSIONAL LICENSURE:

Professional Architecture Licensure			Other
RI	NH	MI	Leed Accreditation
CT	DC	FL	NCARB Certified
MA	MD		

PROFESSIONAL EXPERIENCE:

2015 - Present Founding Principal, ZDS inc. Providence RI, Washington DC
2001 - 2015 Principal, Dileonardo International, Warwick RI

PROFESSIONAL AFFILIATIONS / SOCIETIES:

2011 - Present Member, American Institute of Architects (AIA), Rhode Island Chapter
2018 - 2019 President, American Institute of Architects (AIA), Rhode Island Chapter
2022 - Present Member, RWU President's Advisory Board
2021 - Present Member, The Providence Foundation Trustees Board

PROFESSIONAL RECOGNITION/AWARDS:

Morse Stone Fellowship Awardee
40 Under 40, Providence Business News, 2016
19 Who Made a Difference in 2019, Go Local Prov

Michael Leshinsky

(715) 529 5661

31 Spywood Road | Sherborn Massachusetts | Michael@LeshinskyFinance.com

Work Experience

CEO AND PRESIDENT | LESHINSKY FINANCE | SEPTEMBER 2013 -PRESENT

- Principal of full-service consulting and private equity firm assisting businesses, real estate developers, and municipalities.
- Responsible for Chief Finance Officer duties at several private firms nationwide. Responsibilities are diversified in nature, offering exposure to different industries and business models with annual sales ranging from \$250,000 to \$200,000,000.
- Services offered include feasibility studies, pro formas, valuations, financials, capital assistance and sensitivity analyses.
- Consult with real estate developers and small businesses to handle complicated accounting deals, restructure, mergers and acquisitions.

CEO AND PRESIDENT | MAR EQUITY GROUP | MAY 2008 – APRIL 2013

- Managed diverse portfolio of investments.
- Created monthly performance reports and necessary financials for the individual investors.
- Analyzed opportunities and projected rates of return on investments.
- Negotiated alternative acquisitions.

CEO AND PRESIDENT | MPHL I, II, and III | OCTOBER 2006 – SEPTEMBER 2013

- Owned and operated a group of successful franchises in Massachusetts.
- Acquired distressed locations and restructured for success, as well as opened new profitable locations.
- Managed a 60-employee staff.
- Received numerous awards and certificates for best run company in State.
- Sold franchises at optimal time resulting in ten times return on initial investment.

Education

Postgraduate IN REAL ESTATE FINANCE | 2017 | BOSTON UNIVERSITY

- Major: Real Estate Development, Finance, Valuation, and Underwriting

MBA | 2013 | PROVIDENCE COLLEGE

- Major: Finance – Modern Portfolio Theory Investment Analysis

Undergraduate | 2006 | Wisconsin

- Major: Accounting and Finance

Skills & Abilities

ACCOMPLISHMENTS

- Raised over \$1 billion in capital for clients from 2015 to 2021.
- Developed real estate projects with a total value of more than \$125 million.
- Created approved financials for the State of Rhode Island and the Securities and Exchange Commission for public sale of equity shares.
- Secured \$6.2 million taxable state bonds in a total capital raise of \$12.5 million for a private startup.

MANAGEMENT

- Acquired apartments during a down cycle in the real estate market with end results of three times return on initial investment.
- Managed team of auditors, tax advisors, underwriters, mergers, and acquisition personnel in public accounting firm.
- Mentored Harvard and MIT graduates at incubator Mass Challenge.

OUTSIDE ACTIVITIES

- Member of the Charter Review Board of Pawtucket, RI
- Member of Finance and Budget committee for Temple Emanuel – Providence, RI
- Board of Directors for the Apeiron Institute as Treasurer
- Board of Directors for the Providence Apartment Association
- Board of Directors for Impact RI
- Social Enterprise Greenhouse mentor – Providence, RI